

Exhibit 3

[illegible]

Drug	Company	Aug. 10-13, 2013 NACDS 2013 Total Store Expo, Las Vegas, NV	Sept. 29 - Oct. 2, 2013 HDMA 2013 Annual Board & Membership Meeting, White Sulphur Springs, WV	Oct. 28-30, 2013 GPhA Fall Technical Conf., Bethesda, MD	Dec. 1, 2013 NACDS Week in New York, NY	Dec. 3, 2013 NACDS 2013 Foundaion Dinner, NY, NY	Feb. 2-4, 2014 NACDS 2014 Regional Chain Conference	Feb. 19-21, 2014 GPhA Annual Meeting, Orlando, FL	Feb. 23-26, 2014 ECRM 2014 Retail Pharmacy EPPS, Amelia Island, FL	Feb. 23-27, 2014 ECRM Hospital, GPO & LTC Pharmaceutical	Apr. 1, 2014 HDMA Annual CEO Roundtable, NY, NY	Apr. 26-29, 2014 NACDS 2014 Annual Meeting, Scottsdale, AZ	May 12-15, 2014 MMCAP 2014 National Member Conference, Bloomington, MN
Acetazolamide Capsules	Heritage Teva Zydus	X X X	X	X X X	X	X	X	X X X	X X X	X	X	X X X	X X X
Acetazolamide Tablets	Lannett Taro	X X	X	X X	X	X	X	X X	X X	X	X	X X	X X
Albuterol	Mylan/UDL Sun	X X	X	X X	X	X	X	X X	X X	X	X	X X	X X
Amitriptyline	Mylan/UDL Par Sandoz	X X X	X	X X X	X	X	X	X X X	X X X	X	X	X X X	X X X
Baclofen	Lannett Par Teva Upsher-Smith	X X X X	X	X X X X	X	X	X	X X X X	X X X X	X	X	X X X X	X X X X
Benazepril HCTZ	Mylan/UDL Sandoz	X X	X	X X	X	X	X	X X	X X	X	X	X X	X X
Clobetasol	Actavis Fougera Akorn/Hi-Tech Morton Grove Perrigo Sandoz Taro Wockhardt	X X X X X X X	X	X X X X	X	X	X	X X X X X	X X X X X	X	X	X X X X	X X X X
Clomipramine	Mylan/UDL Sandoz Taro	X X X	X	X X X	X	X	X	X X X	X X X	X	X	X X X	X X X
Desonide	Actavis Fougera Perrigo Sandoz Taro	X X X X X	X	X X X X	X	X	X	X X X X	X X X X	X	X	X X X X	X X X X
Digoxin	Impax Lannett Mylan/UDL Par Sun West-Ward	X X X X X X	X	X X X X	X	X	X	X X X X X	X X X X X	X	X	X X X X	X X X X
Divalproex ER	Dr. Reddy's Mylan/UDL Par Zydus	X X X X	X	X X X X	X	X	X	X X X X	X X X X	X	X	X X X X	X X X X
Doxy DR	Heritage Mayne Mylan/UDL	X X X	X	X X X	X	X	X	X X X	X X X	X	X	X X X	X X X
Doxy RR	Actavis Par Sun West-Ward	X X X X	X	X X X	X	X	X	X X X X	X X X X	X	X	X X X X	X X X X
Doxycycline Monohydrate	Heritage Lannett Mylan/UDL Par	X X X X	X	X X X X	X	X	X	X X X X	X X X X	X	X	X X X X	X X X X
Econazole	Fougera Perrigo Taro Telligent	X X X X	X	X X X X	X	X	X	X X X X	X X X X	X	X	X X X X	X X X X
Fluocinonide	Actavis Taro Teva	X X X	X	X X X	X	X	X	X X X	X X X	X	X	X X X	X X X
Fosi-HCTZ	Aurobindo Citron Glenmark Heritage Sandoz	X X X X X	X	X X X X	X	X	X	X X X X	X X X X	X	X	X X X X	X X X X
Glipizide-Metformin	Heritage Mylan/UDL Teva	X X X	X	X X X	X	X	X	X X X	X X X	X	X	X X X	X X X
Glyburide	Aurobindo Citron Heritage Teva	X X X X	X	X X X X	X	X	X	X X X X	X X X X	X	X	X X X X	X X X X
Glyburide-Metformin	Actavis Aurobindo Citron Heritage Teva	X X X X X	X	X X X X	X	X	X	X X X X	X X X X	X	X	X X X X	X X X X
Leflunomide	Apotex Heritage Teva	X X X	X	X X X	X	X	X	X X X	X X X	X	X	X X X	X X X

Drug	Company	Jun. 1-4, 2014 HDMA 2014 Business & Leadership Conference, Phoenix, AZ	Jun. 3-4, 2014 GPhA CMC Workshop, Bethesda, MD	Aug. 23-26, 2014 NACDS 2014 Total Store Expo, Boston, MA	Sept. 16-18, 2014 LogiPha Supply Chain Conf., Princeton, NJ	Sept. 27 - Oct. 1, 2014 HDMA 2014 Annual Board & Membership Meeting, Laguna Beach, CA	Oct. 27-29, 2014 GPhA Fall Technical Conf., Bethesda, MD	Dec. 1, 2014 NACDS Week in New York, NY	Dec. 3, 2014 NACDS 2014 Foundation Dinner, NY, NY	Dec. 9, 2014 American Society of Health System Pharmacists (ASHP) Conference	Feb. 1-3, 2015 NACDS 2015 Regional Chain Conference	Feb. 9-11, 2015 GPhA Annual Meeting, Miami Beach, FL	Feb. 13, 2015 HDMA Manufacturer Government Affairs Advisory Committee Meeting
Acetazolamide Capsules	Heritage Teva Zydus	X X X	X X X	X X X	X X	X X	X X	X X	X X	X X		X X X	X
Acetazolamide Tablets	Lannett Taro	X X	X X	X X		X X	X X					X X	
Albuterol	Mylan/UDL Sun	X X	X X	X X		X X	X X	X X	X X		X X	X X	X
Amitriptyline	Mylan/UDL Par Sandoz	X X X	X X X	X X X	X X	X X	X X	X X	X X		X X	X X X	
Baclofen	Lannett Par Teva Upsher-Smith	X X X X	X X X X	X X X X	X X	X X	X X	X X	X X			X X X X	X
Benazepril HCTZ	Mylan/UDL Sandoz	X X	X X	X X	X X	X X	X X	X X	X X		X X	X X	
Clobetasol	Actavis Fougera Akorn/Hi-Tech Morton Grove Perrigo Sandoz Taro Wockhardt	X X X X X	X X X X X	X X X X X	X X X	X X X	X X X	X X X	X X X		X X	X X X X	
Clomipramine	Mylan/UDL Sandoz Taro	X X X	X X X	X X X	X X	X X	X X	X X	X X		X X	X X X	
Desonide	Actavis Fougera Perrigo Sandoz Taro	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X		X X	X X X	X
Digoxin	Impax Lannett Mylan/UDL Par Sun West-Ward	X X X X X	X X X X X	X X X X X		X X	X X	X X	X X		X X	X X X X	X
Divalproex ER	Dr. Reddy's Mylan/UDL Par Zydus	X X X X	X X X X	X X X X		X X	X X	X X	X X		X X	X X X X	
Doxy DR	Heritage Mayne Mylan/UDL	X X	X X	X X		X X	X X			X X		X X	
Doxy RR	Actavis Par Sun West-Ward	X X X X	X X X X	X X X X	X X	X X	X X	X X	X X		X X	X X X X	X
Doxycycline Monohydrate	Heritage Lannett Mylan/UDL Par	X X X X	X X X X	X X X X		X X	X X	X X	X X	X X		X X X X	
Econazole	Fougera Perrigo Taro Teligent	X X	X X	X X	X X	X X	X X	X X	X X			X X X X	
Fluocinonide	Actavis Taro Teva	X X X	X X X	X X X	X X	X X	X X	X X	X X		X X	X X X	X
Fosf-HCTZ	Aurobindo Citron Glenmark Heritage Sandoz	X X X X X	X X X X	X X X X	X X	X X	X X	X X	X X	X X		X X X X	
Glipizide-Metformin	Heritage Mylan/UDL Teva	X X X	X X X	X X X	X X	X X	X X	X X	X X	X X	X X	X X X	X
Glyburide	Aurobindo Citron Heritage Teva	X X X X	X X X	X X X	X X	X X	X X	X X	X X	X X		X X X X	X
Glyburide-Metformin	Actavis Aurobindo Citron Heritage Teva	X X X X X	X X X	X X X	X X	X X	X X	X X	X X	X X	X X	X X X X	X
Lefunomide	Apotex Heritage Teva	X X X	X X X	X X X	X X	X X	X X	X X	X X	X X		X X X	X

Drug	Company	Feb. 16-18, 2015 HCSCA National Pharmacy Forum, Tampa, FL	Feb. 22-25, 2015 ECRM 2015 Retail Pharmacy Generic Pharmaceuticals EPPS, Destin, FL	Apr. 14, 2015 HDMA 2015 Annual CEO Roundtable Fundraiser, New York, NY	Apr. 14, 2015 HDMA 2015 Center for Healthcare Supply Chain Research Board of Directors Meeting	Apr. 25-28, 2015 NACDS 2015 Annual Mtg, Palm Beach, FL	Jun. 7-10, 2015 HDMA 2015 Business & Leadership Conference, San Antonio, TX	Jun. 9-10, 2015 GPhA CMC Workshop, Bethesda, MD	Aug. 22-25, 2015 NACDS 2015 Total Store Expo, Denver, CO	Sept. 27-30, 2015 HDMA 2015 Annual Board Meeting	Oct. 21-22, 2015 HDMA Research Foundation 2015 Specialty Pharmaceutical Seminar	Nov. 2-4, 2015 GPhA Fall Technical Conf., Bethesda, MD	Dec. 1, 2015 NACDS 2015 Week in New York, NY
Acetazolamide Capsules	Heritage Teva Zydus	X	X X X	X	X	X	X X X	X X X	X X X	X		X X X	
Acetazolamide Tablets	Lannett Taro	X	X X			X	X X	X X	X X	X		X X	
Albuterol	Mylan/UDL Sun	X		X	X	X	X X	X X	X X	X	X	X X	X
Amitriptyline	Mylan/UDL Par Sandoz	X	X X X	X X X	X	X X X	X X X	X X X	X X X	X	X	X X X	X
Baclofen	Lannett Par Teva Upsher-Smith		X X X X	X	X	X X	X X X X	X X X X	X X X X			X X X	
Benazepril HCTZ	Mylan/UDL Sandoz	X	X	X	X	X	X X	X X	X X	X	X	X X	X
Clobetasol	Actavis Fougera Akorn/Hi-Tech Morton Grove Perrigo Sandoz Taro Wockhardt	X	X	X		X	X X X X	X X X X	X X X X			X X X	X
Clomipramine	Mylan/UDL Sandoz Taro	X	X X	X	X	X	X X	X X	X X	X	X	X X	X
Desonide	Actavis Fougera Perrigo Sandoz Taro	X	X X X X	X		X	X X X	X X X	X X X			X X X	X
Digoxin	Impax Lannett Mylan/UDL Par Sun West-Ward		X X X X		X	X	X X X X X	X X X X X	X X X X X		X	X X X X	X
Divalproex ER	Dr. Reddy's Mylan/UDL Par Zydus	X	X X X	X X X	X	X X X	X X X X	X X X X	X X X X	X	X	X X X	X
Doxy DR	Heritage Mayne Mylan/UDL		X X		X	X	X X	X X	X X			X X	
Doxy RR	Actavis Par Sun West-Ward	X	X X	X		X	X X X	X X X	X X X	X	X	X X X	X
Doxycycline Monohydrate	Heritage Lannett Mylan/UDL Par		X X X		X	X	X X X	X X X	X X X	X	X	X X X	X
Econazole	Fougera Perrigo Taro Telligent	X	X X X			X X		X X	X X			X X	
Fluocinonide	Actavis Taro Teva	X X X	X X X	X		X X X	X X X	X X X	X X X			X X X	X
Fosi-HCTZ	Aurobindo Citron Glenmark Heritage Sandoz		X X X X			X	X X X X	X X X X	X X X X			X X X X	X
Glipizide-Metformin	Heritage Mylan/UDL Teva	X X	X X	X	X	X	X X X	X X X	X X X	X X	X	X X X	X
Glyburide	Aurobindo Citron Heritage Teva		X X X		X	X	X X X	X X X	X X X	X		X X X	
Glyburide-Metformin	Actavis Aurobindo Citron Heritage Teva	X	X X X X	X	X	X	X X X X	X X X X	X X X X			X X X X	X
Leflunomide	Apotex Heritage Teva		X X X	X	X	X	X X X	X X X	X X X	X	X	X X X	X

Drug	Company	Dec. 3, 2015 NACDS 2015 Foundation Reception, NY, NY	Feb. 7-9, 2016 NACDS 2016 Regional Chain Conference	Feb. 8-10, 2016 HDMA Nat'l Pharmacy Forum, Scottsdale, AZ	Apr. 11-14, 2016 MMCAP 2016 National Member Conference, Minneapolis, MN	Apr. 12, 2016 HDMA 8th Annual CEO Roundtable, NY, NY	Apr. 12, 2016 HDMA 2016 Center for Healthcare Supply Chain Research Board of Directors Meeting	Apr. 16-19, 2016 NACDS 2016 Annual Mtg. Palm Beach, FL	Jun. 12-15, 2016 HDMA 2016 Business & Leadership Conference, Colorado Springs, CO	Jun. 13-15, 2016 ECRM Hospital & Alternate Site Pharmacy - Branded & Generic Pharmaceuticals EPPS	Aug. 6-9, 2016 NACDS 2016 Total Store Expo, Boston, MA	Aug. 19-22, 2016 NACDS 2016 Total Store Expo, San Diego, CA	Sept. 25-28, 2016 HDMA 2016 Annual Board & Membership Meeting, Sulphur Springs, WV
Acetazolamide Capsules	Heritage Teva Zydus	X	X	X	X		X		X		X	X	X
Acetazolamide Tablets	Lannett Taro			X	X		X	X	X		X	X	X
Albuterol	Mylan/UDL Sun	X		X	X	X	X	X	X	X	X	X	X
Amitriptyline	Mylan/UDL Par Sandoz	X		X	X	X	X	X	X		X	X	X
Baclofen	Lannett Par Teva Upsher-Smith	X	X	X	X		X	X	X		X	X	X
Benazepril HCTZ	Mylan/UDL Sandoz	X		X	X	X	X	X	X		X	X	X
Clobetasol	Actavis Fougera Akorn/Hi-Tech Morton Grove Perrigo Sandoz Taro Wockhardt	X	X	X									
Clomipramine	Mylan/UDL Sandoz Taro	X		X	X	X	X	X	X		X	X	X
Desonide	Actavis Fougera Perrigo Sandoz Taro	X	X	X									
Digoxin	Impax Lannett Mylan/UDL Par Sun West-Ward	X		X	X	X	X	X	X		X	X	X
Divalproex ER	Dr. Reddy's Mylan/UDL Par Zydus	X		X	X	X	X	X	X	X	X	X	X
Doxy DR	Heritage Mayne Mylan/UDL	X		X	X	X	X	X	X		X	X	X
Doxy RR	Actavis Par Sun West-Ward	X	X	X									
Doxycycline Monohydrate	Heritage Lannett Mylan/UDL Par			X	X	X	X	X	X		X	X	X
Econazole	Fougera Perrigo Taro Teligent			X	X								
Fluocinonide	Actavis Taro Teva	X	X	X	X								
Fosi-HCTZ	Aurobindo Citron Glenmark Heritage Sandoz												
Glipizide-Metformin	Heritage Mylan/UDL Teva	X		X	X	X	X	X	X		X	X	X
Glyburide	Aurobindo Citron Heritage Teva	X	X	X	X								
Glyburide-Metformin	Actavis Aurobindo Citron Heritage Teva	X	X	X	X								
Leflunomide	Apotex Heritage Teva	X		X	X								

Drug	Company	Dec. 1, 2016 NACDS 2016 Week in New York, NY	Dec. 3, 2016 NACDS 2016 Foundation Reception, NY, NY
Acetazolamide Capsules	Heritage Teva Zydus	X X	X X
Acetazolamide Tablets	Lannett Taro		
Albuterol	Mylan/UDL Sun	X	
Amitriptyline	Mylan/UDL Par Sandoz	X X	X
Baclofen	Lannett Par Teva Upsher-Smith	X	X
Benazepril HCTZ	Mylan/UDL Sandoz	X X	X
Clobetasol	Actavis Fougera Akorn/Hi-Tech Morton Grove Perrigo Sandoz Taro Wockhardt	X	X
Clomipramine	Mylan/UDL Sandoz Taro	X X	X
Desonide	Actavis Fougera Perrigo Sandoz Taro	X	X
Digoxin	Impax Lannett Mylan/UDL Par Sun West-Ward	X	
Divalproex ER	Dr. Reddy's Mylan/UDL Par Zydus	X X	X
Doxy DR	Heritage Mayne Mylan/UDL	X	
Doxy RR	Actavis Par Sun West-Ward		
Doxycycline Monohydrate	Heritage Lannett Mylan/UDL Par	X	
Econazole	Fougera Perrigo Taro Telligent		
Fluocinonide	Actavis Taro Teva	X	X
Fosi-HCTZ	Aurobindo Citron Glenmark Heritage Sandoz	X	X
Glipizide-Metformin	Heritage Mylan/UDL Teva	X X	X
Glyburide	Aurobindo Citron Heritage Teva	X	X
Glyburide-Metformin	Actavis Aurobindo Citron Heritage Teva	X	X
Leflunomide	Apotex Heritage Teva	X X	X X

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Drug	Company	Jun. 13, 2012 HDMA 2012 Business Leadership Conference, San Antonio, TX	August 25-28, 2012 NACDS 2012 Pharmacy and Technology Conference, Denver, CO	Oct. 1-3, 2012 GPhA Fall Technical Conf., Bethesda, MD	October 5, 2012 HDMA 2012 Annual Board & Membership Meeting	Feb. 3-5, 2013 NACDS 2013 Regional Chain Conference	Feb. 12-13, 2013 HDMA Specialty Pharmaceutical Supply Chain Issues & Trends Seminar	Feb. 20-22, 2013 GPhA Annual Meeting, Orlando, FL	Feb. 24-27, 2013 ECRM 2013 Retail Pharmacy Generic Pharmaceuticals Conference, Dallas, TX	Apr. 20-23, 2013 2013 NACDS Annual Mtg., Palm Beach, FL	May 14-15, 2013 HDMA Supply Chain Security Seminar, Wilmington, DE	Jun. 2-5, 2013 HDMA 2013 Business & Leadership Conference, Orlando, FL	Jun. 4-5, 2013 GPhA CMC Workshop, Bethesda, MD
Levothyroxine	Lannett Mylan/UDL Sandoz	X X X	X X X	X X X	X		X X X	X X X		X X X		X X X	X X X
Lidocaine-Prilocaine	Akorn/HI-Tech Fougera Impax Sandoz	X X X	X X X	X X X				X X X	X X X		X X X	X X X	X X X
Metronidazole	G&W Laboratories Impax Sandoz Teva Valeant	X X X X	X X X X	X X X X	X	X	X X X	X X X X	X X X X	X X X X	X X X X	X X X X	X X X X
Meprobamate	Dr. Reddy's Heritage	X X	X X	X X				X X	X X	X X		X X	X X
Nimodipine	Heritage Sun	X X	X X	X X				X X	X X	X X		X X	X X
Nystatin Cream	Actavis Par Perrigo Sandoz Taro	X X X X X	X X X X X	X X X X X	X	X	X X X X	X X X X X	X X X X X		X X X X X	X X X X X	X X X X X
Nystatin Ointment	Actavis Perrigo Sandoz	X X X	X X X	X X X		X	X X X	X X X X	X X X X	X X X X		X X X	X X X
Nystatin tablets	Heritage Sun Teva	X X X	X X X	X X X	X	X	X X X	X X X	X X X	X X X	X X X	X X X	X X X
Paromomycin	Heritage Sun	X X	X X	X X				X X	X X	X X		X X	X X
Pravastatin	Actavis Apotex Dr. Reddy's Glenmark Lupin Mylan/UDL Sandoz Teva Zydus	X X X X X X X X X	X X X X X X X X X	X X X X X X X X X		X	X X X X X X X	X X X X X X X	X X X X X X X	X X X X X X X	X X X X X X X	X X X X X X X	X X X X X X X
Propranolol ER Capsules	Actavis Breckenridge Upsher-Smith	X X X	X X X	X X X		X		X X X	X X X	X X X		X X X	X X X
Propranolol Tablets	Actavis Heritage Mylan/UDL Par Pliva Teva	X X X X X X	X X X X X X	X X X X X X		X	X X X X	X X X X	X X X X	X X X X		X X X X	X X X X
Theophylline	Heritage Teva	X X	X X	X X	X	X	X X	X X	X X	X X	X X	X X	X X
Ursodiol	Actavis Epic Lannett	X X X	X X X	X X X		X		X X X	X X X	X X X		X X X	X X X
Verapamil	Actavis Heritage Mylan/UDL	X X X	X X X	X X X	X		X X X	X X X	X X X	X X X		X X X	X X X
Zoledronic Acid	Dr. Reddy's Heritage	X X	X X	X X				X X	X X	X X		X X	X X

Drug	Company	Aug. 10-13, 2013 NACDS 2013 Total Store Expo, Las Vegas, NV	Sept. 29 - Oct. 2, 2013 HDMA 2013 Annual Board & Membership Meeting, White Sulphur Springs, WV	Oct. 28-30, 2013 GPhA Fall Technical Conf., Bethesda, MD	Dec. 1, 2013 NACDS Week in New York, NY	Dec. 3, 2013 NACDS 2013 Foundaion Dinner, NY, NY	Feb. 2-4, 2014 NACDS 2014 Regional Chain Conference	Feb. 19-21, 2014 GPhA Annual Meeting, Orlando, FL	Feb. 23-26, 2014 ECRM 2014 Retail Pharmacy EPPS, Amelia Island, FL	Feb. 23-27, 2014 ECRM Hospital, GPO & LTC Pharmaceutical	Apr. 1, 2014 HDMA Annual CEO Roundtable, NY, NY	Apr. 26-29, 2014 NACDS 2014 Annual Meeting, Scottsdale, AZ	May 12-15, 2014 MMCAP 2014 National Member Conference, Bloomington, MN
Levothyroxine	Lannett Mylan/UDL Sandoz	X X X	X	X X X	X X X	X X X	X	X X X	X		X	X X X	X X X
Lidocaine-Prilocaine	Akorn/HI-Tech Fougera Impax Sandoz	X X X X		X X X X				X X X	X		X X	X X	X X
Metronidazole	G&W Laboratories Impax Sandoz Teva Valeant	X X X X X		X X X X	X X	X X	X	X X X	X		X X	X X X	X X X
Meprobamate	Dr. Reddy's Heritage	X X		X X				X X	X X			X X	X X
Nimodipine	Heritage Sun	X X		X X				X X	X X			X X	X X
Nystatin Cream	Actavis Par Perrigo Sandoz Taro	X X X X X		X X X X X	X X	X X		X X X X X	X X X X X	X X X X	X X X X	X X X X	X X X X
Nystatin Ointment	Actavis Perrigo Sandoz	X X X		X X X	X X	X X		X X X	X X X	X X X	X X X	X X X	X X X
Nystatin tablets	Heritage Sun Teva	X X X		X X X	X X	X X	X	X X X	X X X			X X X	X X X
Paromomycin	Heritage Sun	X X		X X				X X	X X			X X	X X
Pravastatin	Actavis Apotex Dr. Reddy's Glenmark Lupin Mylan/UDL Sandoz Teva Zydus	X X X X X X X X X	X	X X X X X	X X	X X		X X X X X X X	X X X X X X X	X X X X	X X X	X X X X	X X X X
Propranolol ER Capsules	Actavis Breckenridge Upsher-Smith	X X X		X X X	X X	X X		X X X	X X X	X X X	X X X	X X X	X X X
Propranolol Tablets	Actavis Heritage Mylan/UDL Par Pliva Teva	X X X X X	X	X X X X	X X	X X	X	X X X X	X X X X	X X X X	X X X	X X X X	X X X X
Theophylline	Heritage Teva	X X		X X	X X	X X	X	X X	X X		X X	X X	X X
Ursodiol	Actavis Epic Lannett	X X X		X X X	X X	X X		X X X	X X X	X X X	X X X	X X X	X X X
Verapamil	Actavis Heritage Mylan/UDL	X X X		X X X	X X	X X	X	X X X	X X X	X X X	X X X	X X X	X X X
Zoledronic Acid	Dr. Reddy's Heritage	X X		X X				X X	X X			X X	X X

Drug	Company	Jun. 1-4, 2014 HDMA 2014 Business & Leadership Conference, Phoenix, AZ	Jun. 3-4, 2014 GPhA CMC Workshop, Bethesda, MD	Aug. 23-26, 2014 NACDS 2014 Total Store Expo, Boston, MA	Sept. 16-18, 2014 LogiPha Supply Chain Conf., Princeton, NJ	Sept. 27 - Oct. 1, 2014 HDMA 2014 Annual Board & Membership Meeting, Laguna Beach, CA	Oct. 27-29, 2014 GPhA Fall Technical Conf., Bethesda, MD	Dec. 1, 2014 NACDS Week in New York, NY	Dec. 3, 2014 NACDS 2014 Foundation Dinner, NY, NY	Dec. 9, 2014 American Society of Health System Pharmacists (ASHP) Conference	Feb. 1-3, 2015 NACDS 2015 Regional Chain Conference	Feb. 9-11, 2015 GPhA Annual Meeting, Miami Beach, FL	Feb. 13, 2015 HDMA Manufacturer Government Affairs Advisory Committee Meeting
Levothyroxine	Lannett Mylan/UDL Sandoz	X X X	X X X	X X X		X	X X X		X X X		X	X X X	
Lidocaine-Prilocaine	Akorn/Hi-Tech Fougera Impax Sandoz	X X X	X X X	X X X			X X X					X X X	
Metronidazole	G&W Laboratories Impax Sandoz Teva Valeant	X X X X	X X X X	X X X X		X	X X X		X X			X X X	X
Meprobamate	Dr. Reddy's Heritage	X X	X X	X X			X X			X		X X	
Nimodipine	Heritage Sun	X X	X X	X X			X X			X		X X	X
Nystatin Cream	Actavis Par Perrigo Sandoz Taro	X X X X X	X X X X X	X X X X X	X X X	X	X X X X	X X X	X X X		X	X X X X X	
Nystatin Ointment	Actavis Perrigo Sandoz	X X X	X X X	X X X	X X X	X	X X X	X X X	X X X		X	X X X	
Nystatin tablets	Heritage Sun Teva	X X X	X X X	X X X	X	X	X X X	X X X	X X X	X		X X X	X X
Paromomycin	Heritage Sun	X X	X X	X X	X	X	X X	X X	X X	X		X X	X X
Pravastatin	Actavis Apotex Dr. Reddy's Glenmark Lupin Mylan/UDL Sandoz Teva Zydus	X X X X X X X X X	X X X X X X X X X	X X X X X X X X X	X X X	X X	X X X X X	X X X X	X X X X		X	X X X X X X X	X
Propranolol ER Capsules	Actavis Breckenridge Upsher-Smith	X X	X X	X X	X X	X	X X	X X	X X		X	X X	
Propranolol Tablets	Actavis Heritage Mylan/UDL Par Pliva Teva	X X X X X	X X X X X	X X X X	X X	X X	X X X	X X X	X X X	X	X	X X X X	
Theophylline	Heritage Teva	X X	X X	X X	X	X	X X	X X	X X	X		X X	X X
Ursodiol	Actavis Epic Lannett	X X X	X X X	X X X	X	X	X X	X X	X X		X	X X	
Verapamil	Actavis Heritage Mylan/UDL	X X X	X X X	X X X	X	X	X X	X X	X X	X	X	X X	
Zoledronic Acid	Dr. Reddy's Heritage	X X	X X	X X			X X			X		X X	

Drug	Company	Feb. 16-18, 2015 HCSCA National Pharmacy Forum, Tampa, FL	Feb. 22-25, 2015 ECRM 2015 Retail Pharmacy Generic Pharmaceuticals EPPS, Destin, FL	Apr. 14, 2015 HDMA 2015 Annual CEO Roundtable Fundraiser, New York, NY	Apr. 14, 2015 HDMA 2015 Center for Healthcare Supply Chain Research Board of Directors Meeting	Apr. 25-28, 2015 NACDS 2015 Annual Mtg, Palm Beach, FL	Jun. 7-10, 2015 HDMA 2015 Business & Leadership Conference, San Antonio, TX	Jun. 9-10, 2015 GPhA CMC Workshop, Bethesda, MD	Aug. 22-25, 2015 NACDS 2015 Total Store Expo, Denver, CO	Sept. 27-30, 2015 HDMA 2015 Annual Board Meeting	Oct. 21-22, 2015 HDMA Research Foundation 2015 Specialty Pharmaceutical Seminar	Nov. 2-4, 2015 GPhA Fall Technical Conf., Bethesda, MD	Dec. 1, 2015 NACDS 2015 Week in New York, NY
Levothyroxine	Lannett Mylan/UDL Sandoz	X	X X	X X	X	X X X	X X X	X X X	X X X	X X	X	X X X	X
Lidocaine-Prilocaine	Akorn/HI-Tech Fougera Impax Sandoz		X X X			X X X	X X		X				
Metronidazole	G&W Laboratories Impax Sandoz Teva Valeant		X X X	X		X X X X	X X X X	X X	X X	X		X X	X
Meprobamate	Dr. Reddy's Heritage		X X	X		X	X X	X X	X X			X X	
Nimodipine	Heritage Sun		X	X		X	X X	X X	X X			X X	
Nystatin Cream	Actavis Par Perrigo Sandoz Taro	X	X X X X X	X X X		X X X X X	X X X X X	X X X X X	X X X X X			X X X X X	X
Nystatin Ointment	Actavis Perrigo Sandoz	X	X X X	X X		X X X	X X X	X X X	X X X			X X X	X
Nystatin tablets	Heritage Sun Teva		X X X	X	X	X X	X X X	X X X	X X X			X X X	
Paromomycin	Heritage Sun		X	X		X	X X	X X	X X	X		X X	
Pravastatin	Actavis Apotex Dr. Reddy's Glenmark Lupin Mylan/UDL Sandoz Teva Zydus	X	X X X X X X X X X	X X X X		X X X X X X X X X	X X X X X X X X X	X X X X X X X X X	X X X X X X X X X	X X	X	X X X X X	X X X X
Propranolol ER Capsules	Actavis Breckenridge Upsher-Smith	X X	X X	X		X	X X X	X X X	X X X			X X	X
Propranolol Tablets	Actavis Heritage Mylan/UDL Par Pliva Teva	X X X X	X X X X	X X X	X	X X X	X X X X	X X X X	X X X X	X X	X	X X X X	X X X
Theophylline	Heritage Teva		X X	X	X	X X	X X	X X	X X	X		X X	
Ursodiol	Actavis Epic Lannett	X	X X X	X		X	X X	X X	X X			X X	X
Verapamil	Actavis Heritage Mylan/UDL	X	X X	X	X	X X	X X X	X X X	X X X	X X	X	X X X	X X X
Zoledronic Acid	Dr. Reddy's Heritage		X X	X		X	X X	X X	X X			X X	

Drug	Company	Dec. 3, 2015 NACDS 2015 Foundation Reception, NY, NY	Feb. 7-9, 2016 NACDS 2016 Regional Chain Conference	Feb. 8-10, 2016 HDMA Nat'l Pharmacy Forum, Scottsdale, AZ	Apr. 11-14, 2016 MMCAP 2016 National Member Conference, Minneapolis, MN	Apr. 12, 2016 HDMA 8th Annual CEO Roundtable, NY, NY	Apr. 12, 2016 HDMA 2016 Center for Healthcare Supply Chain Research Board of Directors Meeting	Apr. 16-19, 2016 NACDS 2016 Annual Mtg. Palm Beach, FL	Jun. 12-15, 2016 HDMA 2016 Business & Leadership Conference, Colorado Springs, CO	Jun. 13-15, 2016 ECRM Hospital & Alternate Site Pharmacy - Branded & Generic Pharmaceuticals EPPS	Aug. 6-9, 2016 NACDS 2016 Total Store Expo, Boston, MA	Aug. 19-22, 2016 NACDS 2016 Total Store Expo, San Diego, CA	Sept. 25-28, 2016 HDMA 2016 Annual Board & Membership Meeting, Sulphur Springs, WV
Levothyroxine	Lannett Mylan/UDL Sandoz	X X		X X	X X	X	X	X X	X X		X X	X X	X
Lidocaine-Prilocaine	Akorn/Hi-Tech Fougera Impax Sandoz							X		X			
Metronidazole	G&W Laboratories Impax Sandoz Teva Valeant	X X X	X	X	X X		X	X X	X X	X	X X	X	X
Meprobamate	Dr. Reddy's Heritage			X				X	X	X	X	X	
Nimodipine	Heritage Sun			X		X		X	X	X	X	X	
Nystatin Cream	Actavis Par Perrigo Sandoz Taro	X X	X	X X	X X X			X X X	X X	X	X X X	X X X	
Nystatin Ointment	Actavis Perrigo Sandoz	X X	X	X	X X			X X		X X	X X	X X	
Nystatin tablets	Heritage Sun Teva	X	X	X X	X	X		X X	X X	X	X X	X X	X
Paromomycin	Heritage Sun			X		X		X	X	X	X	X	
Pravastatin	Actavis Apotex Dr. Reddy's Glenmark Lupin Mylan/UDL Sandoz Teva Zydus	X X X X X	X	X X	X X X	X	X	X X X X	X X X	X	X X X X	X X X X	X X X X
Propranolol ER Capsules	Actavis Breckenridge Upsher-Smith	X	X	X				X X			X X		
Propranolol Tablets	Actavis Heritage Mylan/UDL Par Pliva Teva	X X X	X	X X X	X X	X	X	X X	X X		X X X	X X X	X
Theophylline	Heritage Teva	X X	X	X X	X		X	X X	X X		X X	X X	X
Ursodiol	Actavis Epic Lannett	X	X	X							X		
Verapamil	Actavis Heritage Mylan/UDL	X X	X	X X	X	X	X	X X	X X		X X	X X	X
Zoledronic Acid	Dr. Reddy's Heritage			X				X	X	X	X	X	

Drug	Company	Dec. 1, 2016 NACDS 2016 Week in New York, NY	Dec. 3, 2016 NACDS 2016 Foundation Reception, NY, NY
Levothyroxine	Lannett Mylan/UDL Sandoz	X X	X
Lidocaine-Prilocaine	Akorn/Akorn/Hi-Tech Fougera Impax Sandoz	X	X
Metronidazole	G&W Laboratories Impax Sandoz Teva Valeant	X X	X X
Meprobamate	Dr. Reddy's Heritage		
Nimodipine	Heritage Sun		
Nystatin Cream	Actavis Par Perrigo Sandoz Taro	X	X
Nystatin Ointment	Actavis Perrigo Sandoz	X	X
Nystatin tablets	Heritage Sun Teva	X	X
Paromomycin	Heritage Sun		
Pravastatin	Actavis Apotex Dr. Reddy's Glenmark Lupin Mylan/UDL Sandoz Teva Zydus	X X X X X	X X X X X
Propranolol ER Capsules	Actavis Breckenridge Upsher-Smith		
Propranolol Tablets	Actavis Heritage Mylan/UDL Par Pliva Teva	X X	X
Theophylline	Heritage Teva	X	X
Ursodiol	Actavis Epic Lannett		
Verapamil	Actavis Heritage Mylan/UDL	X	
Zoledronic Acid	Dr. Reddy's Heritage		

Trade Association Meeting Individual Attendance

GPhA 2010 Annual Meeting – Naples, Florida (February 16-18, 2010):

- a. **Actavis;**
- b. **Mylan/UDL;**
- c. **Par/Endo;**
- d. **Teva.**

HDMA 2010 Business and Leadership Conference - Orlando, Florida (June 6-9, 2010):

- a. **Actavis:** Michael Baker, Executive Vice President, Trade Sales and Development (Allergan); John Shane, Director, Trade Relations (Allergan); Jack Ericsson, Senior Regional Manager (Allergan); Roger Maffin (Allergan); Michael Reed, Director, National Trade Accounts (Allergan); Paul Reed, Senior Director, Trade Sales (Allergan);
- b. **Apotex:** Beth Hamilton, Director, National Sales; James Van Liesbout, Vice President Retail Sales;
- c. **Dr. Reddy's:** John Adams, Vice President, Sales and Marketing, North America Generics; Jake Austin, Regional Account Manager; Robert Rodowicz, Director, National Accounts; Cindy Stevens, Senior Director of National Accounts; Tricia Wetzel, Senior Director, National Accounts; Sally Schimelpfenig, Director Rx Marketing;
- d. **Fougera:** Kian Kazemi, Senior Vice President, Sales; Christopher Bihari, National Accounts Executive; David Klaum, Senior Vice President and General Manager; Anthony Thomassey, National Accounts Executive;
- e. **Lannett:** Richard Matchett, National Account Manager; Kevin Smith, Vice President, Sales & Marketing; Robert Foley, Marketing/Sales Manager; Tracy Sullivan, National Account Manager;
- f. **Mylan:** Jonathan Kerr, Vice President, Sales; James Nesta, Director, National Accounts; Kevin McElfresh, Director, National Accounts; David Workman, Senior Director, Pricing & Contracts;
- g. **Par:** Michael Altamuro, Senior Director, Marketing; Renee Kenney, Vice President, Sales; Paul Campanelli, President, Generics Division; Rich Franchi, Vice President, Sales; Rich Franchi, VP, National Accounts (DAVA); Justin McManus, Regional Account Manager (DAVA); Rick Pallokat, Senior Vice President (DAVA); Sandra Bayer, National Accounts Manager;
- h. **Sandoz:** Christopher Neurohr, Director, National Accounts;

- i. **Teva:** Theresa Coward, Senior Director of National Sales; Kevin Green; National Account Manager; Madelen Renner, National Account Manager;
- j. **Valeant:** JoAnne Kondori, Director, Logistics and Inventory; Asha Soto, Vice President, Supply Chain Operations; and
- k. **Zydus:** Kristy Ronco, Director, National Accounts and Customer Marketing; Laura Short, Director, National Accounts and Customer Strategy; Karen Strelau, Vice President Sales.

NACDS 2010 Pharmacy and Technology Conference – San Diego, California (August 30-31, 2010):

- a. **Actavis:** Ara Aprahamian, Vice President, Sales & Marketing; Michael Dorsey, Director National Accounts; Doug Boothe, President Generics Division; Andy Boyer; Executive Vice President, Commercial Operations; Napoleon Clark, Vice President Marketing; Lisa Fiveash, National Account Representative; Anthony Giannone, Executive Director, Sales; Maureen Meehan, Director, National Accounts; Diane Miranda, Vice President, Distribution Services and Generic Marketing; Nimish Muzumdar, Director of Marketing; Toni Picone, Marketing Manager; Vince Rinauder; Director, National Accounts; Gary Salter, Director National Accounts; David Schmidt, Director, National Accounts; Eric Schumacher, Director, Generic Strategic Initiatives; Allan Slavsky, Sales Consultant;
- b. **Apotex:** Jeff Watson, President & COO; Beth Hamilton, Vice President, Generic Product Sales; Jim Van Lieshout, Trade and Industry Relations; Tina Kaus, National Accounts Director; Tom Axner, National Sales Director, Distribution; Sam Boulton, Director, National Accounts; Ellen Guttenberg, Director, Marketing; Bob Simmons, National Director
- c. **Aurobindo:** Scott White, President; Corinne Hogan, VP Sales & Marketing; Geoff Rouse, Director of Sales; Patricia O'Malley, Director, Sales & Marketing Operation; Paul McMahon, Senior Director, Commercial Operations; Stuart Blaken Director, National Accounts;
- d. **Dr. Reddy's:** Cindy Stevens, Director, National Accounts; Jake Austin, VP, US Sales; John Adams, Senior Vice President, Commercial Operations; Trish Wetzel, Senior Director, National Accounts; Amit Patel, Senior Vice President & Head, North American Generics; Bob Rodowicz, Director, Institutional Sales & Marketing; Hillary Steele, Associate Director, Marketing Communications;
- e. **Fougera:** Christopher Bihari, National Sales Director; Kian Kazemi, Senior Vice President, Sales; Karen Paganuzzi, Product Manager; Anthony Thomassey, Director, National Accounts;
- f. **G&W Laboratories:** Kurt Orlofski, Chief Executive Officer; Jan Bell, National Account Manager, Managed Care; Jim Grauso, EVP, N.A. Commercial Operations; Joel Zaklin, Vice President, Sales and Marketing; Tom Faig, National Account Manager;

- g. **Glenmark:** Dave Irwin, Director of Sales; Jeff Johnson, Director, Sales & Marketing; Jessica Cangemi, Director, Sales & Marketing; Jim Brown, Vice President, Sales; Steve Goodman, Director of Marketing - Generics; Terry Coughlin, Executive Vice President and Chief Operating Officer; Paul Dutra, Executive Vice President;
- h. **Heritage:** Jason Malek, President; Jeff Glazer, Chief Executive Officer; Matt Edelson, Senior Director of Sales; Chip McCorkle, Director National Accounts;
- i. **Lannett:** Arthur Bedrosian, President & Chief Executive Officer; Tracy DiValero, National Account Manager; Rich Matchett, Director, Sales; Jolene McGalliard, National Account Manager; Dwight Nix, Director, National Accounts; Kevin. Smith, Vice President, Sales & Marketing;
- j. **Mylan:** Danielle Barill, Key Account Manager; J. Mark Bover, Senior Director, Pricing & Contracts; Joseph Duda, Director, Pricing & Contracts; Matt Erick, President, Mylan North America & Brazil, Edgar Escoto, Director, National Accounts; Jon Kerr, Director, National Sales; Dan King, Director, National Accounts; Kevin McElfresh, Executive Director, National Accounts; Dave Workman, Strategic Pricing and Contracts;
- k. **Par:** Karen O'Connor, Vice President, National Accounts; Michael Altamuro, Vice President, Commercial Operations & Marketing; Renee Kenney, Senior Advisor, Generic Sales; Michael Burton, Vice President, National Accounts; Paul Campanelli, President & CEO (Endo); Kevin Campbell, Vice President, Sales & Marketing; Rick Guillory, Vice President, National Accounts; Jon Holden, Vice President Sales; Rich Franchi, Vice President, Sales (DAVA); John Klein, Chair and CEO (DAVA); Lenora Klein, Executive Vice President, Sales and Marketing (DAYA); Justin McManus, Senior Director, Sales & Business Development (DAVA), Kim Rothofsky, Senior Director, Trade Relations (DAVA); Sandra Bayer, Sr. Director, National Accounts (Qualitest); James Burnett, National Accounts Manager (Qualitest); Gary Larson, National Accounts Manager (Qualitest); Lori Minnihan, Associate Director, Trade Pricing Operations (Qualitest); Charles Propst, Vice President (Qualitest);
- l. **Perrigo:** Andrea Felix, National Account Executive; Shelly Snyder, National Account Manager; Tony Polman, National Account Manager; H. James Booydegraaf, Associate Director, Marketing; Ori Gutweg, National Account Executive; Sharon Kochan, Executive Vice President & GM Perrigo Pharmaceuticals; Matthew Strzeminski, National Account Executive; John Wesolowski, Executive Vice President, President Rx;
- m. **Sandoz:** Armando Kellum, Vice President, Sales & Marketing; Della Lubke, Director, National Account; Steven Greenstein, Director, Key Customers; Luis Jorge, Director of Marketing; Monika Misiuta, Director, Marketing; Chris Neurohr, Director, National Accounts; Dave Picard, SVP, Global Generic Pharmaceuticals;
- n. **Sun:** Wayne Fallis, Director, National Accounts; Steven Smith, Sr. Director of Sales; Thomas

Versosky, President;

- o. **Taro:** Doug Statler, Senior Director, Head of Sales; Howard Marcus, Vice President, Sales & Marketing; James Josway, Vice President, RX Sales; Scott Brick, Manager, National Accounts; Sheila Curran, Vice President, Sales Operations; Elizabeth Guerrero, Director, Corporate Accounts, Managed Care; Bill Seiden, Vice President, U.S. Sales & Marketing;
- p. **Teva:** Jessica Peters, National Accounts Manager; Kevin Green, Associate Vice President, National Accounts; Madalen Renner, National Account Manager; Teni Coward, Senior Director Sales and Trade Relations; Darren Alkins, Vice President, Pricing & Contracts; Christine Baeder, SVP Customer and Marketing Operations; Maureen Cavanaugh, Chief Operating Officer NA Gx; Timothy Crew, SVP North American Generics; Robert Cunard; VP Sales; Kevin Galownia; Senior Director, Pricing; Jonathan Kafer, EVP, Sales and Marketing; Teri Mouro Sherman, Director, National Accounts; Dave Rekenthaler, VP Sales; Michael Sine, Sr. Director, Corporate Account Group;
- q. **West-Ward:** Jason Grenfell-Gardner, Senior Vice President, Sales & Marketing; Luis Velez, Senior Director of Sales; Mark Ritchey, Vice President, Sales; Paul Markowitz, Director, National Accounts; Tariq Al Tayeb, Manager, Sales & Marketing; Brian Hoffman, VP Business Development; and
- r. **Zydu:** Michael Keenley, President; Ganesh Nyak, Chief Operating Officer & Executive Director; Sharvil Patel, Managing Director; Barbara Purcell, SVP U.S. Diversified Products; Karen Strelau, Executive Vice President, Sales & Marketing; Laura Short, Vice President Sales

GPhA 2010 Fall Technical Conference – Bethesda, Maryland (October 19-21, 2010):

- a. **Mylan/UDL;**
- b. **Sandoz;**
- c. **Sun;**
- d. **Teva.**

GPhA Annual Meeting – Orlando, Florida (February 16-18, 2011):

- a. **Actavis;**
- b. **Mylan/UDL;**
- c. **Sandoz;**
- d. **Teva.**

ECRM EPPS Retail Pharmacy Conference – Champions Gate, Florida (March 6-10, 2011):

- a. **Actavis;**
- b. **Apotex;**
- c. **Ascend;**
- d. **Aurobindo;**
- e. **Breckenridge;**
- f. **Dr. Reddy's;**
- g. **Fougera;**
- h. **Glenmark;**
- i. **Heritage;**
- j. **Hi-Tech;**
- k. **Impax;**
- l. **Lupin;**
- m. **Par/Endo;**
- n. **Perrigo;**
- o. **Sandoz;**
- p. **Sun;**
- q. **Taro;**
- r. **Teva;**
- s. **Upsher-Smith;**
- t. **Wockhardt;**
- u. **West-Ward;** and,
- v. **Zydus.**

NACDS Annual Meeting– Scottsdale, Arizona (2011):

- a. **Actavis:** Andrew Boyer, EVP, Commerical Operations; Sigurdur Olafsson, President, Chief Executive Officer; Michael Baker, Executive Vice President, Trade Sales and Development; Paul Bisaro, President and Chief Executive Officer; Michael Reed, Executive Director, Trade Relations; Paul Reed, Senior Director, Trade Sales and Operations; John Shane, Director, Trade Relations; Allan Slavsky, Sales Consultant;
- b. **Apotex:** Buddy Bertucci, Vice President, Institutional Sales; Sam Boulton, Director, National Accounts; Lyndon Johnson, Senior Vice President, Sales and Marketing; Jeff Watson, President & COO; Beth Hamilton, Vice President, Generic Product Sales;
- c. **Aurobindo:** Corrine Hogan, VP Sales & Marketing; Scott White, President;
- d. **Dr. Reddy's:** Amit Patel, Senior Vice President & Head, North American Generics; John Adams, SVP, Commercial Operations; Jeff Burd, SVP, Commercial Operations; Gary Benedict, Executive Vice President; Satish Reddy, Chief Operating Officer;
- e. **Fougera:** Steve Andrzejewski, CEO; Kian Kazemi, Senior Vice President, Sales; Anthony Thomassey, Director, National Accounts;
- f. **Glenmark:** Paul Dutra, Executive Vice President;
- g. **Impax:** Doug Boothe, President Generics Division;
- h. **Mylan:** Robert Potter, Head of Global Sales Excellence; Anthony Mauro, Chief Commercial Officer; Matt Erick, President, Mylan North America & Brazil; Debra O'Brien, Chief Marketing Officer; Lloyd Sanders; Chief Operating Officer;
- i. **Par:** Paul Campanelli, President & CEO (Endo); Michael Altamuro, Commercial Operations & Marketing; Renee Kenney, Senior Advisor, Generic Sales;
- j. **Perrigo:** Sharon Kochan, Executive Vice President & GM Perrigo Pharmaceuticals; Richard McWilliams, Senior Vice President & General Manager; Jim Tomshack, Senior Vice President, Sales; Mark Walin, Vice President, Consumer Healthcare Sales; John Wesolowski, Executive Vice President, President Rx; Philip Willis, Innovation and Marketing Strategy; Chris Neurohr; Director, National Accounts;
- k. **Sandoz:** Don DeGolyer, Chief Executive Officer & Board Director; Jeff George, CEO; Steven Greenstein, Director, Key Customers; Armando Kellum, Vice President, Sales & Marketing; Paul Krauthauser, Senior Vice President, Commercial Operations; Della Lubke, Director, National Accounts;
- l. **Taro:** Jim Kedrowski, Interim CEO; Mitchell Bashinsky, Business Development; Jim Josway, Vice President, RX Sales; Bill Seiden, Senior Vice President, U.S. Sales & Marketing;

- m. **Teva:** Theresa Coward, Senior Director Sales & Trade Relations; Maureen Cavanaugh, Chief Operating Officer, North America Generics; Jonathan Kafer, Executive Vice President, Sales and Marketing; Darren Alkins, Vice President, Pricing & Contracts; Timothy Crew, SVP North American Generics; Robert Cunard, VP Sales; John Denman, SVP, Sales & Marketing; and
- n. **Upsher-Smith;** and
- o. **Zydus:** Joseph Renner, Chair of the Board; Kristy Ronco, Vice President, Sales; Laura Short, Vice President, Sales; Karen Strelau, Executive Vice President Sales and Marketing.

HDMA 2011 Business Leadership Conference – Phoenix, Arizona (June 6-7, 2011):

- a. **Actavis:** Michael Baker, Executive Vice President, Trade Sales and Development; John Shane, Director, Trade Relations;
- b. **Apotex:** Beth Hamilton, Director, National Sales; James Van Liesbout, Vice President Retail Sales; Jeff Watson, Chief Commercial Officer;
- c. **Dr. Reddy's:** John Adams, Vice President, Sales and Marketing, North America Generics; Jake Austin, Regional Account Manager; Jeff Burd, Sr. Director, Generics Rx Marketing, North America; Venkata Jayanti, Associate Director, Rx Generics; Tom McMullen, Director, National Accounts; Katherine Neely, Associate Director, Generics Rx Marketing, North America; Robert Rodowicz, Director, National Accounts; Cindy Stevens, Senior Director of National Accounts; Tricia Wetzel, Senior Director, National Accounts;
- d. **Fougera:** Kian Kazemi, Senior Vice President, Sales; Christopher Bihari, National Accounts Executive; David Klaum, Senior Vice President and General Manager;
- e. **Lannett:** Richard Matchett, National Account Manager; Kevin Smith, Vice President, Sales & Marketing;
- f. **Mylan:** Danielle Barill, Key Account Manager; Edgar Escoto, Director, National Accounts; Jonathan Kerr, Vice President, Sales; Stephen Krinke, National Account Manager; James Nesta, Director, National Accounts; Stephen Stone, Director, National Accounts; Thomass Theiss, National Accounts Manager, Trade Relations; Gary Tighe, Director, Industry Relations; Ashley Vitale, Project Manager, Sales & Marketing;
- g. **Par:** Michael Altamuro, Commercial Operations & Marketing; Renee Kenney, Senior Advisor, Generic Sales; Rich Franchi, Vice President, Sales; Rich Franchi, VP, National Accounts (DAVA); Justin McManus, Regional Account Manager (DAVA); Rick Pallokat, Senior Vice President (DAVA); Sandra Bayer, National Accounts Manager; Robert Enserro, Manager, Trade Relations and National Accounts;
- h. **Sandoz:** Steven Greenstein, Director, National Accounts; Armando Kellum, Director,

Contracts & Pricing; Paul Krauthauser, Director, National Accounts; Della Lubke, Director, National Accounts; Christopher Neurohr, Director, National Accounts; Rich Tremonte, Vice President, Sales & Marketing;

- i. **Sun:** Susan Knoblauch, Sales Manager; Anand Shah, Sr. Manager, Sales Operations; Steven Smith, Corporate Account Manager;
- j. **Teva:** Theresa Coward, Senior Director of National Sales; Jonathan Kafer, Vice President, Sales and Marketing; Robert Cunard, Vice President, Sales; John Denman, SVP, Sales & Marketing; Andrew Boyer, Senior Vice President, Generic Sales and Marketing; Kevin Green; National Account Manager; Jeffrey Herzfeld, Senior Vice President, Commercial Operations and America Strategy; Jeff McClard, Director, National Accounts; Jessica Peters, National Account Manager; Allan Slavsky, Vice President, Sales; and
- k. **Zyklus:** Kristy Ronco, Director, National Accounts and Customer Marketing; Laura Short, Director, National Accounts and Customer Strategy; Karen Strelau, Vice President, Sales.

NACDS 2011 Pharmacy & Technology Meeting – Boston, Massachusetts (August 27-30, 2011):

- a. **Actavis:** Andrew Boyer, EVP, Commercial Operations; Sigurdur Olafsson, Chief Executive Officer; Michael Reed, Executive Director, Trade Relations; Paul Reed, Senior Director, Trade Sales and Operations; John Shane, Director, Trade Relations; Allan Slavsky, Sales Consultant; Napoleon Clark, Vice President, Marketing; Lisa Fiveash, National Account Representative; Anthony Giannone, Executive Director Sales; Maureen Meehan, Director, National Accounts; Diane Miranda, Vice President, Distribution Services and Generic Marketing; Toni Picone, Marketing Manager; Vince Rinaudo, Director, National Accounts; Gary Salter, Director, National Accounts; David Schmidt, Director, National Accounts; Ara Aprahamian, Vice President, Sales & Marketing; Thad Demos, National Accounts Manager; Michael Dorsey, Director, National Accounts; Jinping McCormick, VP, Rx Sales & Marketing, Generics, US; Lisa Pehlke, Director, Corporate Accounts; Michael Perfetto, Chief Commercial Officer Generic RX/OTC, US and Canada;
- b. **Apotex:** Tom Axner, National Sales Director, Distribution; Tim Berry, Tim, National Account Manager; Buddy Bertucci, Vice President, Institutional Sales; Sam Boulton, Director, National Accounts; Jeff Watson, President & COO; Beth Hamilton, Vice President, Generic Product Sales; Gwen Copeland, Manager, National Accounts; John Crawford, National Account Director; Niki Hinman-Smock, National Account Manager; Tina Kaus, National Account Director; Karen Rice, Marketing Manager; Bob Simmons, National Account Director; James Van Lieshout, Vice President, Trade and Industry Relations;
- c. **Aurobindo:** Corrine Hogan, VP Sales & Marketing; Scott White, President; Stuart Blake, Director, National Accounts; Patricia O'Malley, Director, Sales & Marketing Operations; Geoff Rouse, Director of Sales;
- d. **Dr. Reddy's:** Amit Patel, Senior Vice President & Head, North American Generics; John

Adams, SVP, Commercial Operations; Jeff Burd, SVP, Commercial Operations; Jake Austin, VP, US Sales; Nimish Muzumdar, Director of Marketing; Katherine Neely, Associate Director Rx Generics; Katherine Neely, Associate Director Rx Generics; Robert Rodowiz, Director, Institutional Sales & Marketing; Hillary Steele, Associate Director, Marketing Communications; Cindy Steven, Director, National Accounts; Tricia Weitzel, Senior Director, National Accounts, Rx Mid-West;

- e. **Fougera:** Kian Kazemi, Senior Vice President, Sales; Anthony Thomassey, Director, National Accounts; Christopher Bihari, National Sales Director; Stephen Haag; National Accounts Executive; Brian Markison, CEO; Jeff Wasserstein, Senior Vice President Business Development;
- f. **Glenmark:** Paul Dutra, Executive Vice President; Jessica Cangemi, Director, Sales and Marketing; Jeff Johnson, Director, Sales and Marketing; David Irwin, Director, Sales; Stephanie Picca, Manager, Sales and Marketing; Teny Coughlin, Executive Vice President and Chief Operating Officer;
- g. **G&W Laboratories:** Erika Vogel-Baylor, Vice President, Sales & Marketing; Kurt Orlofski, CEO; Thomas Faig, National Account Manager; James Grauso, EVP, N.A. Commercial Operation; Joel Zaklin, Vice President, Sales and Marketing;
- h. **Heritage:** Jeffrey Glazer, Chair & CEO; Jason Malek, President; Matt Edelson, Senior Director of Sales; Anne Sather, National Account Manager; Neal O'Mara, National Account Manager; Chip McCorkle, Director, National Accounts; Neal O'Mara, National Accounts Manager;
- i. **Lannett:** Tracy DiValero, National Account Manager; Rich Matchett, Director, Sales; Jolene McGalliard, National Account Manager; Dwight Nix, Director, National Accounts; Kevin Smith, Vice President, Sales & Marketing;
- j. **Mylan:** Robert Potter, Head of Global Sales Excellence; Anthony Mauro, Chief Commercial Officer; Danielle Barill, Key Account Manager, J. Mark Bover, Senior Director, Pricing & Contracts; Edgar Escoto, Director, National Accounts; Jon Kerr, Director National Sales; Kevin McElfresh, Executive Director, National Accounts; Sean Reilly, National Account Manager; Gary Tigh, Director National Accounts; Dave Workman, Vice President, Strategic Pricing and Contracts;
- k. **Par:** Paul Campanelli, President & CEO (Endo); Michael Altamuro, Commercial Operations & Marketing; Renee Kenney, Senior Advisor, Generic Sales; Michael Burton, Vice President, National Accounts; Rick Guillony, Vice President, National Accounts; Jon Holden, Vice President, Sales; Karen O'Connor, Vice President, National Accounts; Sandra Bayer, Sr. Director, National Accounts (Qualitest); James Burnett, National Accounts Manager (Qualitest); Gary Larson, National Accounts Manager (Qualitest); Lori Minnihan, Associate Director, Trade Pricing Operations (Qualitest); Charles Propst, Vice President (Qualitest); Warren Pefley, VP, Sales & Marketing (Qualitest);

- l. **Perrigo:** Sharon Kochan, Executive Vice President & GM Perrigo Pharmaceuticals; John Wesolowski, Executive Vice President, President Rx; H. James Booydegraft: Associate Director, Marketing; Andrea Felix, National Account Executive; Chris Owens, Customer Business Manager; Tony Polman, National Account Manager; Anthony Schott, National Account Manager, Retail; Shelly Snyder, National Account Manager;
- m. **Sandoz:** Don DeGolyer, Chief Executive Officer & Board Director; Jeff George, CEO; Steven Greenstein, Director, Key Customers; Armando Kellum, Vice President, Sales & Marketing; Paul Krauthauser, Senior Vice President, Commercial Operations; Della Lubke, Director, National Accounts;
- n. **Sun:** Wayne Fallis, Director, National Accounts; Thomas Versosky, President; Donna Hughes, National Account Manager;
- o. **Taro:** Mitchell Bashinsky, Business Development; Jim Josway, Vice President, Rx Sales; Bill Seiden, Senior Vice President, U.S. Sales & Marketing; Scott Brick, Manager, National Accounts; Howard Marcus, VP Sales & Marketing; Brant Schofield, Vice President, Sales & Marketing;
- p. **Teva:** Theresa Coward, Senior Director Sales & Trade Relations; Maureen Cavanaugh, Chief Operating Officer, North America Generics; Danen Alkins, Vice President, Pricing & Contracts; Timothy Crew, SVP North American Generics; Robert Cunard, VP Sales; John Denman, SVP, Sales & Marketing; Christine Baeder, SVP Customer and Marketing Operations; Kevin Green, Associate Vice President, National Accounts; Teri Mauro Sherman, Director, National Accounts; Jessica Peters, Director, Trade Operations; Dave Rekenthaler, VP Sales;
- q. **West-Ward:** Jason Grenfell-Gardner, Senior Vice President, Sales & Marketing; Luis Velez, Senior Director of Sales; Mark Ritchey, Vice President, Sales; Paul Markowitz, Director, National Accounts; Tareq Darwazeh, National Account Senior Manager; Spiro Gavaris, Vice President, Sales and Marketing; and
- r. **Zydus:** Joseph Renner, Chair of the Board; Kristy Ronco, Vice President, Sales; Jack Bleau, Director of Trade; Michael Keenley, President; Ganesh Nayak, Chief Operating Officer & Executive Director; Sharvil Patel, Managing Director; Elizabeth Purcell, Sr. Director, Marketing and Portfolio Management; Lisa Ribando, Senior Contact Manager; Kristy Ronco, Vice President, Sales; Laura Short, Vice President, Sales; Karen Strelau, Executive Vice President Sales and Marketing.

ECRM EPPS Retail Pharmacy Conference– Atlanta, Georgia (January 29-February 1, 2012):

- a. **Actavis;**
- b. **Akorn;**
- c. **Apotex;**

- d. **Ascend;**
- e. **Aurobindo;**
- f. **Breckenridge;**
- g. **Dr. Reddy's;**
- h. **Epic;**
- i. **Fougera;**
- j. **Heritage;**
- k. **Hi-Tech;**
- l. **Impax;**
- m. **Lupin;**
- n. **Par/Endo;**
- o. **Perrigo;**
- p. **Sandoz;**
- q. **Sun;**
- r. **Taro;**
- s. **Teva;**
- t. **Upsher-Smith;**
- u. **West-Ward;**
- v. **Wockhardt; and,**
- w. **Zydus.**

GPhA Annual Meeting – Orlando, Florida (February 22-24, 2012):

- a. **Mylan/UDL;**

- b. **Par/Endo**;
- c. **Sandoz**; and,
- d. **Teva**.

NACDS Annual Meeting – Palm Beach, Florida (April 24-27, 2012):

- a. **Actavis**: Andrew Boyer, EVP, Commercial Operations; Sigurdur Olafsson, Chief Executive Officer; Michael Reed, Executive Director, Trade Relations; Paul Reed, Senior Director, Trade Sales and Operations; John Shane, Director, Trade Relations; Allan Slavsky, Sales Consultant; Michael Perfetto, Chief Commercial Officer Generic RX/OTC, US and Canada; Paul Bisaro, President and Chief Executive Officer; Robert Stewart, President and CEO;
- b. **Apotex**: Buddy Bertucci, Vice President, Institutional Sales; Sam Boulton, Director, National Accounts; Jeff Watson, President & COO; Beth Hamilton, Vice President, Generic Product Sales; James Van Lieshout, Vice President, Trade and Industry Relations; Peter Hardwick, Chief Commercial Officer; Lyndon Johnson, SVP, Sales & Marketing;
- c. **Aurobindo**: Robert Cunard, CEO; James Grauso, EVP, N.A. Commercial Operations;
- d. **Dr. Reddy's**: Amit Patel, Senior Vice President & Head, North American Generics; John Adams, SVP, Commercial Operations; Jeff Burd, SVP, Commercial Operations; Abhijit Murkerjee, President, Global Generics;
- e. **Fougera**: Kian Kazemi, Senior Vice President, Sales; Anthony Thomassey, Director, National Accounts; Christopher Bihari, National Sales Director; Brian Markison, CEO; Jeff Wasserstein, Senior Vice President Business Development; Jeff Bailey, Chief Operating Officer;
- f. **Glenmark**: Paul Dutra, Executive Vice President;
- g. **G&W Laboratories**: Erika Vogel-Baylor, Vice President, Sales & Marketing; Kurt Orlofski, CEO;
- h. **Impax**: Doug Boothe, President Generics Division;
- i. **Mylan/UDL**: Robert Potter, Head of Global Sales Excellence; Anthony Mauro, Chief Commercial Office; Joseph Duda, Director, Pricing and Contracts; Matt Erick, President, Mylan North America & Brazil;
- j. **Par/Endo**: Paul Campanelli, President & CEO (Endo); Michael Altamuro, Commercial Operations & Marketing; Renee Kenney, Senior Advisor, Generic Sales; Thomas Haughey, President;

- k. **Perrigo:** Sharon Kochan, Executive Vice President & GM Perrigo Pharmaceuticals; John Wesolowski, Executive Vice President, President Rx; Joseph Papa, Chair and CEO; Jim Tomshack, Senior Vice President, Sales; Philip Wilis, Innovation and Marketing Strategy;
- l. **Sandoz:** Don DeGolyer, Chief Executive Officer & Board Director; Jeff George, CEO; Armando Kellum, Vice President, Sales & Marketing;
- m. **Sun;**
- n. **Taro:** Mitchell Bashinsky, Business Development ; Jim Josway, Vice President, Rx Sales; Bill Seiden, Senior Vice President, U.S. Sales & Marketing; Jim Kedrowski, Interim Chief Executive Officer; Russell Mainman, Director, Generic Business Unit;
- o. **Teva:** Theresa Coward, Senior Director Sales & Trade Relations; Maureen Cavanaugh, Chief Operating Officer, North America Generics; Danen Alkins, Vice President, Pricing & Contracts; Timothy Crew, SVP North American Generics; John Denman, SVP, Sales & Marketing; Christine Baeder; SVP Customer and Marketing Operations; Jonathan Kafer, EVP, Sales & Marketing; Jeremy Levin, President & CEO; William Marth, President & CEO North America and Europe, Heritage Pharma Holdings; Michael Sine, Sr. Director, Corporate Account Group; and
- p. **Zydus:** Joseph Renner, Chair of the Board; Kristy Ronco, Vice President, Sales; Laura Short, Vice President, Sales; Karen Strelau, Executive Vice President Sales and Marketing.

HDMA 2012 Business Leadership Conference– San Antonio, Texas (June 13, 2012):

- a. **Actavis:** Michael Baker, Executive Vice President, Trade Sales and Development (Allergan); John Shane, Director, Trade Relations (Allergan); Jack Ericsson, Senior Regional Manager (Allergan); Michael Reed, Director, National Trade Accounts (Allergan); Paul Reed, Senior Director, Trade Sales (Allergan); Carrie Wetzel, National Account Manager (Allergan);
- b. **Apotex:** Beth Hamilton, Director, National Sales; James Van Liesbout, Vice President Retail Sales; Jeff Watson, President;
- c. **Aurobindo:** Corrine Hogan, VP Sales & Marketing; Scott White, President;
- d. **Dr. Reddy's:** John Adams, Vice President, Sales and Marketing, North America Generics; Jake Austin, Regional Sales Manager; Katherine Neely, Associate Director, Generics Rx Marketing, North America; Amanda Rebnicky, Associate Director, Marketing; Robert Rodowicz, Director, National Accounts; Cindy Stevens, Senior Director of National Accounts; Tricia Wetzel, Senior Director, National Accounts;
- e. **Fougera:** Kian Kazemi, Senior Vice President, Sales; Christopher Bihari, National Accounts Executive; David Klamn, Senior Vice President and General Manager; Walter Kaczmarek, Vice President, National Accounts and Managed Markets;

- f. **Heritage:** Jason Malek, President; Matt Edelson, Senior Director of Sales; Anne Sather, National Account Manager; Neal O'Mara, National Account Manager;
- g. **Lannett:** Kevin Smith, Vice President, Sales & Marketing; Lauren Carotenuto; Justin McManus, National Account Manager; Tracy Sullivan, National Account Manager;
- h. **Mylan/UDL:** Janet Bell, Key Accounts Manager; Edgar Escoto, Director, National Accounts; Charesse Forbes, Manager, Market Access Strategy; Stephen Krinke, National Account Manager; Kevin McElfresh, Executive Director, National Accounts; James Nesta, Director, National Accounts; Justin Punkett, Director, Trade Relations; Sean Reilly, Key Account Manager; Stephen Stone, Director, National Accounts; Thomas Theiss, Director, Trade Relations; Gary Tighe, Director, National Account; Lance Wyatt, Director, National Accounts;
- i. **Par/Endo:** Sandra Bayer, National Accounts Manager;
- j. **Sandoz:** Steven Greenstein, Director, National Accounts; Paul Krauthauser, Director, National Accounts; Della Lubke, Director, National Accounts; Christopher Neurohr, Director, National Accounts;
- k. **Sun:** Susan Knoblauch, Sales Manager; Anand Shah, Sr. Manager, Sales Operations; Steven Smith, Director of Sales;
- l. **Teva:** Theresa Coward, Senior Director of National Sales; Andrew Boyer, Senior Vice President, Generic Sales and Marketing; Christopher Doerr, Associate Director, Trade Operations; Kevin Green; National Account Manager; Jeff McClard, Director, National Accounts; Jessica Peters, National Account Manager; David Rekenthaier, Director, National Accounts; Richard Rogerson, Director, Pricing; Teri Mauro Sherman, Director, National Accounts; Allan Slavsky, Vice President, Sales;
- m. **Valeant:** Asha Soto, Vice President, Trade Relations & Customer Operations; Cheryl Volker, Senior Manager, Customer Service;
- n. **West-Ward:** Mark Boudreau, Executive Director of National Sales; John Kline, National Account Director; Joseph Ruhmel, National Account Director; Steven Snyder, National Account Director; and
- o. **Zydus:** Kristy Ronco, Director, National Accounts and Customer Marketing; Laura Short, Director, Associate Vice President, National Accounts and Customer Strategies; Karen Strelau, Vice President, Sales.

NACDS 2012 Pharmacy and Technology Conference – Denver, Colorado (August 25-28, 2012):

- a. **Actavis:** Andrew Boyer, EVP, Commercial Operations Michael Reed, Executive Director,

Trade Relations; Paul Reed, Senior Director, Trade Sales and Operations; John Shane, Director, Trade Relations; Allan Slavsky, Sales Consultant; Michael Perfetto, Chief Commercial Officer Generic RX/OTC, US and Canada; Napoleon Clar, VP, Marketing; John Elliot, Manager, Marketing; Lisa Fiveash, National Account Representative; Anthony Giannone, Executive Director, Sales; Maureen Meehan, Director, National Accounts; Toni Picone, Marketing Manager; Vince Rinaudo, Director, National Accounts; David Schmidt, Director, National Accounts; Michael Baker, Executive Vice President, Trade Sales and Development; Ara Aprahamian, Vice President, Sales & Marketing; Steve Cohen, Vice President, National Accounts; Michael Dorsey, Director, National Accounts; Jinping McCormick, VP, Rx Sales & Marketing, Generics, US; Lisa Pehlke, Director, Corporate Accounts;

- b. **Apotex:** Buddy Bertucci, Vice President, Institutional Sales; Sam Boulton, Director, National Accounts; Beth Hamilton, Vice President, Generic Product Sales; James Van Lieshout, Vice President, Trade and Industry Relations; Tom Axner, National Sales Director, Distribution; Tim Berry, National Account Manager; Gwen Copeland, Manager, National Accounts; John Crawford, National Account Director; Tina Kaus, National Account Director; Bob Sinunons, National Account Director; Debbie Veira, National Account Manager; Pat Walden, Senior Marketing Manager;
- c. **Aurobindo:** Robert Cunard, CEO; James Grauso, EVP, N.A. Commercial Operations; Stuart Blake, Director, National Accounts; Geoff Rouse, Director of Sales;
- d. **Dr. Reddy's:** Jake Austin, VP, US Sales; Nimish Muzumdar, Director of Marketing; Katherine Neely, Associate Director Rx Generics; Amanda Rebrick, Associate Director, Marketing; Hillary Steele, Associate Director, Marketing Communications; Cindy Stevens, Director, National Accounts; Tricia Wetzel, Senior Director, National Accounts, Rx Mid-West; John Adams, SVP, Commercial Operations; Jeff Burd, SVP, Commercial Operations;
- e. **Fougera:** Kian Kazemi, Senior Vice President, Sales; Anthony Thomassey, Director, National Accounts; Christopher Bihari, National Sales Director; Ilene Russo, Product Manager;
- f. **Glenmark:** Paul Dutra, Executive Vice President; Mitchell Blashinsky, Business Development; Jessica Cangemi, Director, Sales & Marketing; Terry Coughlin, EVP and COO; David Irwin, Director of Sales; Lyndon Johnson, Director, Sales & Marketing; Jolene McGalliard, National Account Manager;
- g. **Heritage:** Robert Glazer, Chair & CEO; Jason Malek, President; Matt Edelson, Senior Director of Sales; Anne Sather, National Account Manager; Neal O'Mara, National Account Manager; Gina Gramuglia, National Account Manager;
- h. **Impax:** Doug Boothe, President Generics Division;
- i. **Lannett:** Arthur Bedrosian, President and Chief Executive Officer; Tracy DiValero, National Account Manager; Dwight Nix, Director, National Accounts; Kevin Smith, Vice President,

Sales & Marketing; Laura Carotenuto, National Accounts Representative; Justin McManus, Senior Director, Sales & Business Development;

- j. **Mylan:** Robert Potter, Head of Global Sales Excellence; Joseph Duda, Director, Pricing and Contracts; Matt Erick, President, Mylan North America & Brazil; Mike Aigner, Director, National Accounts; John Barannick, Director, Trade Relations; Matt Cestra, Senior Director, Marketing; Rosalind Davis, Senior Manager, Contracts; Edgar Escoto, Director, National Accounts; Kevin McElfresh, Executive Director, National Accounts; Rob O'Neal, Head of Global Commercial Excellence & Incentive Comp; Sean Reilly, National Account Manager; Gary Tighe, Director National Accounts; Lance Wyatt, Director, National Accounts;
- k. **Par:** Paul Campanelli, President & CEO (Endo); Michael Altamuro, Commercial Operations & Marketing; Renee Kenney, Senior Advisor, Generic Sales; Michael Burton, Vice President, National Accounts; Rick Guillory, Vice President, National Accounts; Jon Holden, Vice President, Sales; Karen O'Connor, Vice President, National Accounts; Rich Franchi, VP, Sales (DAVA); Kim Rothofsky, Senior Director, Trade Relations (DAVA); Sandra Bayer, Sr. Director, National Accounts (Qualitest); James Burnett, National Accounts Manager (Qualitest); Lori Minnihan, Associate Director, Trade Pricing Operations (Qualitest); Charles Propst, Vice President (Qualitest); Warren Pefley, VP, Sales & Marketing. (Qualitest); Kelly Bachmeier, Director, National Accounts (Qualitest); Walter Busbee, Director of National Accounts (Qualitest); Spike Pannell, National Account Manager (Qualitest);
- l. **Perrigo:** John Wesolowski, Executive Vice President, President Rx; H. James Booydegraaff, Associate Director, Marketing; Andrea Felix, National Account Executive; Ori Gutwerg, National Account Executive; Katie McCormack, National Account Manager; Tony Pelman, National Account Manager; Shelly Snyder, National Account Manager;
- m. **Sandoz:** Armando Kellum, Vice President, Sales & Marketing; Steven Greenstein, Director, Key Customers; Della Lubke, Director, National Accounts; Chris Neurolu, Director, National Accounts;
- n. **Sun:** Wayne Fallis, Director, National Accounts; Thomas Versosky, President; Susan Knoblauch, Synior Manager, Sales; Grace Shen, VP, Marketing; Steven Smith, Sr. Director of Sales;
- o. **Taro:** Jim Josway, Vice President, Rx Sales; Bill Seiden, Senior Vice President, U.S. Sales & Marketing; Scott Brick, Manager, National Accounts; Sheila Curran, Vice President, Sales Operations; Howard Marcus, VP Sales & Marketing; Doug Statler, Sr. Director/Head of Sales;
- p. **Teva:** Theresa Coward, Senior Director Sales & Trade Relations; Maureen Cavanaugh, Chief Operating Officer, North America Generics; Darren Alkins, Vice President, Pricing & Contracts; Timothy Crew, SVP North American Generics; John Demnan, VP Sales & Marketing; Christine Baeder; SVP Customer and Marketing Operations; Christopher Doen-, Vice President, Trade Relations; Kevin Galownia, Senior Director, Pricing; Scott Goldy, Director, National Accounts; Kevin Green, Associate Vice President, National Accounts;

Jennifer Guzman, Director, Marketing, Health Systems; Teri Moura Sherman, Director, National Accounts; Jessica Peters, Director, Trade Operations; Dave Rekenthaler, VP Sales;

- q. **West-Ward:** Jason Grenfell-Gardner, Senior Vice President, Sales & Marketing; Luis Velez, Senior Director of Sales; Mark Ritchey, Vice President, Sales; Paul Markowitz, Director, National Accounts; Ta.reg Darwazeh, National Account Senior Manager; Spiro Gavaris, Vice President, Sales and Marketing; Brittany Cummins, Territory Sales Representative; Brian Hoffmann, VP Business Development; and
- r. **Zydus:** Joseph Renner, Chair of the Board; Kristy Ronco, Vice President, Sales; Jack Bleau, Director of Trade; Michael Keenley, President; Patricia Kwilos, VP of Marketing; Ganesh Nayak, Chief Operating Officer & Executive Director; Sharvil Patel, Managing Director; Laura Short, Vice President, Sales; Karen Strelau, Executive Vice President Sales and Marketing.

GPhA 2012 Technical Conference – Bethesda, Maryland (October 1-3, 2012):

- a. **Actavis:** Joyce DelGaudio, Executive Director, Regulatory Affairs;
- b. **Akorn;**
- c. **Apotex:** Bruce Clark, Senior Vice President, Scientific and Regulatory Affairs;
- d. **Aurobindo;**
- e. **Breckenridge;**
- f. **Dr. Reddy's:** Nick Cappuccino, Vice-President and Head of Global Quality;
- g. **Fougera;**
- h. **Glenmark;**
- i. **Heritage;**
- j. **Impax:** Marcy Macdonald, Vice President Regulatory Affairs;
- k. **Lannett;**
- l. **Lupin;**
- m. **Mylan:** Marcie McClintic, Vice President and General Counsel;
- n. **Par;**
- o. **Perrigo;**

- p. **Sandoz:** Don DeGolyer, President;
- q. **Sun;**
- r. **Taro;**
- s. **Teva:** Allan Oberman, President and CEO;
- t. **Upsher-Smith;** and,
- u. **Zydus.**

HDMA 2012 Annual Board & Membership Meeting – (October 5, 2012):

- a. **Mylan:** Robert Potter, Executive President, Sales & Channel Development; Joseph Duda, Vice President, Sales Operation; James Nesta, Executive Director, National Accounts; Robert O'Neil, Vice President Controller;
- b. **Par:** Scott Littlefield, National Account Director (Endo); and
- c. **Teva:** Christine Baeder, Senior Director, Customer Operations; Maureen Cavanaugh, Senior Vice President, Sales & Marketing; Theresa Coward, Senior Director of National Sales; and Christopher R. Doerr, Associate Director, Trade Operations.

NACDS 2013 Regional Chain Conference – (February 3-5, 2013):

- a. **Actavis:** Michael Baker, Executive Vice President, Trade and Sales Department, Executive Vice President, Trade Sales and Development; Paul Reed, Senior Director, Trade Sales and Development; and
- b. **Teva:** Theresa Coward, Senior Director Sales and Trade Relations.

HDMA Specialty Pharmaceutical Supply Chain Issues & Trends Seminar – (Feb. 12-13, 2013):

- a. **Lannett;**
- b. **Mylan;**
- c. **Sandoz;** and
- d. **Teva**

GPhA Annual Meeting – Orlando, Florida (February 20-22, 2013):

- a. **Actavis:** Sigurdur Olafsson, President;
- b. **Akorn;**
- c. **Apotex;**
- d. **Aurobindo;**
- e. **Breckenridge;**
- f. **Dr. Reddy's;**
- g. **G&W Laboratories;**
- h. **Glenmark;**
- i. **Heritage;**
- j. **Impax;**
- k. **Lupin;**
- l. **Mylan:** Anthony Mauro, President;
- m. **Par;**
- n. **Perrigo:** Douglas Boothe, President of Generics Division; Judy Brown, Chief Financial Officer; Joseph Papa, Chairman and CEO; Richard Stec, Vice President of Global and Regulatory Affairs;
- o. **Sandoz:** Donald DeGolyer, President & CEO;
- p. **Sun;**
- q. **Taro:** Kim DiPadova; Kal Sundaram, CEO;
- r. **Teligent (IGI Laboratories):** Jason Grenfell-Gardner, President and CEO;
- s. **Teva:** Allan Oberman, President and CEO;
- t. **Wockhardt;** and
- u. **Zydus.**

ECRM Annual Retail Pharmacy Efficient Program Planning Session – (February 24-27, 2013):

- a. **Actavis;**
- b. **Akorn;**
- c. **Apotex;**
- d. **Ascend;**
- e. **Aurobindo;**
- f. **Breckenridge;**
- g. **Dr. Reddy's;**
- h. **Epic;**
- i. **Fougera;**
- j. **Heritage;**
- k. **Hi-Tech;**
- l. **Impax;**
- m. **Lupin;**
- n. **Par/Endo;**
- o. **Perrigo:** Andrea Felix, National Account Executive; Katie McCormack, National Account Manager; Tonly Polman, National Account Executive;
- p. **Sandoz;**
- q. **Sun;**
- r. **Taro:** Doug Statler, Sr. Director/Head of Sales; Howard Marcus, VP Sales & Marketing; Scott Brick, Manager, National Accounts;
- s. **Teligent:** Jason Grenfell-Gardner, President and CEO; Shawn McMorrow, National Accounts Manager;
- t. **Teva;**

- u. **Upsher-Smith;**
- v. **West-Ward;**
- w. **Wockhardt;** and
- x. **Zydus.**

HDMA 2013 Supply Chain Security Seminar – Wilmington, DE (May 14-15, 2013):

- a. **Apotex;**
- b. **Sandoz;**
- c. **Teva.**

NACDS 2013 Annual Meeting – Sands Expo Convention Center, Palm Beach, Florida (April 20-23, 2013):

- a. **Actavis:** Andrew Boyer, President and CEO, North America Generics; Sigurdur Olafsson, President, Global Generics Medicines; Robert Stewart, Chief Operating Officer; Michael Baker, Executive Vice President, Trade and Sales Department; Vivek Bachhawat, Vice President, Pacific; Paul Bisaro, Board Member; Jean-Guy Goulet, Regional President, Canada Generics; Michael Reed, Executive Director, Trade Relations; Paul Reed, Senior Director, Trade Sales and Development; John Shane, Director, Trade Relations; Allan Slavsky, Sales Consultant;
- b. **Apotex:** Corey Anquetil, Director Strategic Sales, North America; Buddy Bertucci, Vice President, Institutional Sales; Sam Boulton, Director, National Accounts; Lyndon Johnson, Senior Vice President, Sales and Marketing; Jeff Watson, President Global Generics; Beth Hamilton, Vice President, Marketing and Portfolio Strategy, Sales and Marketing; David Kohler, Vice President and General Manager; Peter Hardwick, Senior Vice President, Sales and Marketing, Canada; Eric Organ, Vice President, Commercial Operations;

Aurobindo: Robert Cunard, CEO; James Grauso, Executive Vice President, North America Commercial Operations;

- c. **Dr. Reddy's:** John Adams, Senior Vice President, Sales and Marketing; Jeff Burd, Vice President, Sales and Marketing; Gary Benedict, Executive Vice President;
- d. **G&W Laboratories:** Erika Baylor, Vice President, Sales and Marketing; Aaron Greenblatt, Chief Executive Officer; Kurt Orlofski, President & Chief Operating Officer;

- e. **Glenmark:** Jim Brown, Vice President, Sales; Mitchell Blashinsky, Vice President, Sales and Marketing; Paul Dutra, Executive Vice President;
- f. **Impax:** Doug Boothe, President Generics Division;
- g. **Lupin:** Dave Berthold, SVP, Generics; Vinita Gupta, CEO; Robert Hoffman, EVP, U.S. Generics; Paul McGarty, President;
- h. **Mylan:** Joseph Duda, President; Robert Potter, Senior Vice President, National Accounts and Channel Development, Senior Vice President of National Accounts and Channel Development; Anthony Mauro, Chief Commercial Officer; James Nesta, Vice President of Sales; Jeffrey May, Vice President, North America Product Strategy;
- i. **Par:** Jon Holden, Vice President of Sales; Paul Campanelli, President; Michael Altamuro, Vice President Marketing and Business Analytics; Renee Kenney, Senior Advisor, Generic Sales; Scott Littlefield, Trade Director; Brent Bumpas, National Account Director, Trade;
- j. **Perrigo:** Scott Jamison, Executive Vice President and General Manager; Christopher Kapral, Senior Vice President, Consumer Healthcare Sales; Joseph Papa, Chairman and CEO; Christian Strong, Senior Vice President, Diabetes Care; Jim Tomshack, Senior Vice President, Sales; Mark Walin, Vice President, Consumer Healthcare Sales; John Wesolowski, Acting General Manager; Philip Willis, Innovation and Marketing Strategy;
- k. **Sandoz:** Don DeGolyer, CEO; Jeff George, Global Head of Sandoz; Richard Tremonte, Senior Vice President, Global Generic Pharmaceuticals; Samuele Butera, Vice President and Head, Biopharmaceuticals; Dave Picard, Vice President, Biosimilars and Injectables;
- l. **Sun:** GP Singh Sachdeva, President of Sun Pharmaceuticals, USA; Bill Everett, National Trade Account Manager;
- m. **Taro:** Jim Kedrowski, Interim CEO; Ara Aprahamian, Vice President Sales and Marketing; Michael Perfetto, Chief Commercial Officer, Generics Rx OTC, US and Canada; Carlton Holmes, Vice President Marketing; Elizabeth Ivey, Vice President, Sales and Marketing;
- n. **Teva:** Jeremy Levin, President and CEO; Theresa Coward, Senior Director of Sales; David Rekenhaller, Vice President, Sales; Maureen Cavanaugh, Senior Vice President and Chief Operating Officer, North America Generics; Allan Oberman, President and CEO Teva Americas Generics; Jonathan Kafer, Executive Vice President, Sales and Marketing; Barry Fishman, President and CEO, Teva Canada; Jeffrey Herzfeld, Senior Vice President US Specialty Medicines; David Marshall, Vice President of Operations; Michael Sine, Director, Corporate Account Group; Douglas Sommerville, Senior Vice President and General Manager, Teva Canada;
- o. **Valeant:** Thomas Allison, Senior Director of National Accounts; Eddie Andruss, Assoc. Director of National Accounts; Sultana Kazanas, National Account Manager;

- p. **Wockhardt:** Michael Craney, President of Sales & Marketing; and
- q. **Zydus:** Michael Keenley, President; Joseph Renner, President and CEO; Kristy Ronco, Vice President, Sales; Laura Short, Vice President, Sales; Karen Strelau, Executive Vice President Sales and Marketing.

HDMA 2013 Business and Leadership Conference – Orlando, Florida (June 2-5, 2013):

- a. **Actavis:** Andrew Boyer, President and CEO, North America Generics, Marc Falkin, Vice President of Purchasing; Maureen Barrett, Director of National Accounts; Anthony Giannone, National Accounts Director;
- b. **Akorn/Hi-Tech;**
- c. **Apotex:** Jeffrey Hampton, Vice President, Commercial Operations; Beth Hamilton, National Sales Director; James Van Lieshout, Vice President, Sales; David Rekenhaller, National Accounts Director; Jane Williams, Vice President Specialty Generic Sales;
- d. **Aurobindo:** Julie Faria, Senior Manager, Sales Operations and Contact Administration;
- e. **Citron:** Karen Strelau, Vice President, Sales; Laura Short, Associate Vice President, Sales;
- f. **Dr. Reddy's:** Victor Borelli, Vice President and Head, National Accounts, North America Generics; Michael Burton, Director National Accounts, Health Systems; Joshua Hudgens, Director of Purchasing; Patricia Wetzel Senior Director, National Accounts;
- g. **Glenmark:** Christopher Bihari, Director National Accounts;
- h. **Heritage:** Neal O'Mara, National Accounts Manager; Anne Sather, National Account Manager;
- i. **Impax:** Gary Skalski ("Skalski"), Director of Sales; William Ball ("Ball"), Senior National Account Manager; Danny Darnell ("Darnell"), Senior National Account Manager; Todd Engle, Senior Director, Sales Operations;
- j. **Lannett:** Kevin Smith, Vice President of Sales; Grace Wilks, Director, Sales and Marketing; Tracy Sullivan, Director of National Accounts; Robert Foley, Marketing Manager;
- k. **Lupin:** Dave Berthold, VP, Sales, U.S. Generics; David Shirkey, National Accounts Manager; Lauren Walten, National Account Manager;
- l. **Mylan:** Janet Bell, National Accounts Director; Joseph Duda, Vice President, North America Sales Operations and Customer Excellence; Edgar Escoto, National Accounts Director; Kevin McElfresh, Executive Director, National Accounts; James Nesta, Vice President of Sales; Robert O'Neill, Vice President; Sean Reilly, Key Account Manager;

John Shane, Director of National Trade Accounts; Gary Tighe, National Accounts Director; Lance Wyatt, National Accounts Director; Michael Aigner, Director, National Accounts; John Baranick, Director, Trade Relations; Danielle Barill, Director, Sales Support and Customer Relations; Andrew Dobbs, Manager, Supplier Trade Relations; Richard Isaac, Senior Manager, Strategic Accounts; Christopher Neurohr, Director, National Accounts;

- m. **Par:** Jon Holden, Vice President of Sales; Sandra Bayer, National Accounts Manager; Peter Gargiulo, Director, National Accounts; Christopher Neurohr, Director, National Accounts; John Bullock, National Accounts Director;
- n. **Sandoz:** Alan Ryan, Associate Director, National Accounts; Dawn Doggett, National Trade Affairs Executive, Managed Markets;
- o. **Sun:** Scott Littlefield, Trade Director, National Account Director; Daniel Schober, Associate Vice President, Trade Sales; David Moody, CEO, Mutual; David Simoneaux, Marketing Coordinator, Mutual;
- p. **Teva:** Theresa Coward, Senior Director, National Sales; Sal Cuomo, Trade Account Director; Jeffrey Herzfeld, Senior Vice President, Commercial Operations and America Strategy; Jessica Peters, National Accounts Manager; Teri Sherman, National Accounts Director; Christine Baeder, Senior Director Customer Operations; Maureen Barrett, Director, National Accounts; Andrew Boyer, Senior Vice President, Generic Sales and Marketing; Marc Falkin, Vice President, Purchasing; Christopher Doerr, Director Trade Relations;
- q. **Valeant:** Cheryl Volker, Senior Manager, Customer Service;
- r. **West-Ward:** Mark Boudreau, Executive Director of National Sales; Paul Kersten, Vice President, Sales and Marketing; Neal Gervais, National Account Director; John Kline, National Account Director; Joseph Ruhmel, National Account Director; Marik Soudreau, Executive Director, National Sales; Steven Snyder, National Account Director; and
- s. **Zydus:** Scott Goldy, Director, National Accounts; Kevin Green, National Accounts Manager; Marc Kikuchi, Senior Vice President, Global Generics; Phyllis Kidder, Senior Vice President, Global Generics; Kristy Ronco, Associate Vice President, National Accounts.

GPhA CMC Workshop – Bethesda, Maryland (June 4-5, 2013):

- a. **Actavis;**
- b. **Apotex:** Kiran Krishnan, Vice President, Regulatory Affairs;
- c. **Breckenridge;**
- d. **Dr. Reddy's:** Nick Cappuccino, Vice-President and Head of Global Quality

- e. **Fougera;**
- f. **G&W Laboratories;**
- g. **Glenmark;**
- h. **Heritage;**
- i. **Hi-Tech;**
- j. **Impax:** Marcy Macdonald, Vice President Regulatory Affairs;
- k. **Lannett;**
- l. **Morton Grove;**
- m. **Mylan;**
- n. **Par;**
- o. **Perrigo:** Richard Stec, Vice President Global Regulatory Affairs;
- p. **Sandoz:** Alison Sherwood, Associate Director, Regulatory Affairs;
- q. **Sun;**
- r. **Taro;**
- s. **Teva;**
- t. **UDL (Mylan Institutional);**
- u. **Upsher-Smith;** and,
- v. **Zydus.**

NACDS 2013 Total Store Expo – Sands Expo Convention Center, Las Vegas, Nevada (August 10-13, 2013):

- a. **Actavis:** Michael Baker, Executive Vice President, Trade and Sales Department; Andrew Boyer, President and CEO, North America Generics; Napoleon Clark, Vice President of Marketing; Michael Dorsey, Director of National Accounts; Marc Falkin, Vice President of Purchasing; Anthony Giannone, National Accounts Director; Megan Gorman, Senior

Marketing Manager; Maureen Meehan, Director of National Accounts; Cindy Stevens, Director of National Accounts; Nancy Baran, Director, Customer Relations; Kathleen Conlon, Director, Contract Administration; Lisa Fiveash, National Account Representative; Rob Hooper, Senior Marketing Manager; Richard Rogerson, Senior Director, New Products; Allan Slavsky, Sales Consultant; Michael Reed, Executive Director, Trade Relations; Paul Reed, Senior Director, Trade Sales and Development; John Shane, Director, Trade Relations; Michael Dorsey, Director, National Accounts;

- b. **Akorn/Hi-Tech:** John Sabat, Sr. VP of National Accounts; M. Tranter, National Accounts Manager, Sales and Marketing; Mick McCanna, Account Manager;
- c. **Apotex:** Tom Axner, National Sales Director, Distribution; Tim Berry, National Account Manager; Gwen Copeland, Manager, National Accounts; John Crawford, National Account Director; Sam Boulton, Director, National Accounts; Jeffrey Hampton, Senior Vice President and National Manager, US and Latin America; Niki Hinman Smock, National Account Manager; David Kohler, Vice President and General Manager; Chirag Patel, Marketing Director, National Accounts; Shannon Price, Senior Marketing Director; Bob Simmons, National Accounts Director; Debbie Veira, National Accounts Manager; Pat Walden, Senior Marketing Manager; Corey Anquetil, Director, Strategic Sales National Accounts; Beth Hamilton, Vice President, Marketing and Portfolio Strategy, Sales and Marketing; Tina Kaus, National Accounts Director; James Van Lieshout, Senior Director, Commercial Operations; Pat Walden, Senior Marketing Manager;
- d. **Aurobindo:** Stuart Blake, Director, National Accounts; Robert Cunard, CEO; Patrick Santangelo, Senior Director, Sales; Anthony Thomassey, Director National Accounts;
- e. **Citron:** Vimal Kavuru, CEO;
- f. **Dr. Reddy's:** Chris Costa, Vice President of Sales; Victor Borelli, Vice President and Head, National Accounts, North America Generics; Jinping McCormick, Vice President Rx Marketing, US Generics; Nimish Muzumdar, Director of Marketing; Larry Knupp, Director of National Accounts; Gary Benedict, Executive Vice President; Umang Vohra, Executive Vice President and Head of North America Generics;
- g. **Fougera;**
- h. **G&W Laboratories:** Erika Baylor, Vice President, Sales & Marketing; Lauren Connolly, National Account Manager; Aaron Greenblatt, Chief Executive Officer; Kurt Orlofski, President & Chief Operating Officer; Michelle Sisco, Sales Analyst;
- i. **Glenmark:** Jim Brown, Vice President, Sales; Mitchell Blashinsky, Vice President, Sales and Marketing; Paul Dutra, Executive Vice President; Jessica Cangemi, Director, Sales and Marketing; Jeff Johnson, Director, Sales and Marketing; David Irwin, Director, Sales; Stephanie Picca, Manager, Sales and Marketing; Terry Coughlin, Executive Vice President and Chief Operating Officer;

- j. **Heritage:** Allen Duneheew, President and CEO; Matt Edelson, Senior Director of Sales; Jeffrey Glazer, CEO; Jason Malek, Senior Vice President; Neal O'Mara, National Accounts Manager; Anne Sather, National Account Manager; Gina Gramuglia, Commercial Operations;
- k. **Impax:** Chris Gerber, Director of Pricing and Contracts; Italo Pennella, Account Manager; Dan Rozmiarek, Account Manager;
- l. **Lannett:** Arthur Bedrosian, President and CEO; William Schreck, Chief Operating Officer; Justin McManus, Director, National Accounts; Kevin Smith, Vice President, Sales and Marketing; Tracy Sullivan, National Accounts Manager; Lauren Carotenuto, National Accounts Representative; Michael Block, Business Development Manager;
- m. **Lupin:** Dave Berthold, SVP, Generics; Robert Hoffman, EVP, U.S. Generics; Paul McGarty, President; Steve Randazzo, SVP; David Shirkey, National Account Manager; Lauren Walten, National Account Manager;
- n. **Mylan:** James Nesta, Vice President of Sales; Michael Aigner, Director, National Accounts; Joseph Duda, President; Kevin McElfresh, Executive Director, National Accounts; Robert O'Neill, Vice President; Robert Potter, Senior Vice President, North America and Channel Development; Lance Wyatt, National Accounts Director; Matt Cestra, Senior Director Marketing; Rodney Emerson, Director, Pricing and Contracts; Edgar Escoto, National Accounts Director; Stephen Krinke, National Accounts Manager; Damon Pullman, West Regional Account Manager; Sean Reilly, Key Account Manager; John Baranick, Director, Trade Relations; Shane Bartolo, Senior Specialist, Sales Administration; Vive Bridges, Senior Director of Global Events; Martin Fletcher, Senior Director, Commercial Business and Purchasing; Ron Graybill, Vice President Managed Markets; Adrienne Helmick, Associate Product Manager, Marketing; Chad Holland, Vice President, Commercial Operations; Heather Paton, Vice President Sales; Bipan Singh, Director, Marketing; Tom Theiss, Director, Trade Relations; Christine Waller, Senior Manager, North America Communications;
- o. **Par:** Jon Holden, Vice President of Sales; Michael Altamuro, Vice President Marketing and Business Analytics; Renee Kenney, Senior Advisor, Generic Sales, Senior Advisor Generic Sales; Karen O'Connor, Vice President, National Accounts; Rick Guillory, Vice President of National Accounts; Gerald Burton, Vice President of National Accounts; Christine Caronna, Director National Accounts; Rich Franchi, Vice President, Sales; Kim Rothofsky, Senior Director, Trade Relations; Scott Littlefield, Trade Director; Brent Bumpas, National Account Director, Trade; Kevin O'Brien, Senior Director Payer Markets; Warren Pefley, Vice President, Sales and Marketing; Charles "Trey" Probst, Vice President; Kelly Bachmeier, Director, National Accounts; Sandra Bayer, Senior Director, National Accounts; James Burnett, National Accounts Manager; Walter Busbee, Director National Accounts; Lori Minnihan, Associate Director, Trade Pricing Operations; Spike Pannell, National Account Manager; Sandra Parker, Deputy Compliance Officer; Michael Reiney, Vice President, Purchasing; Jeremy Tatum, Director, Market Insights; Darren Hall,

Director, National Accounts;

- p. **Perrigo:** Christopher Kapral, Senior Vice President, Consumer Healthcare Sales; Christian Strong, Senior Vice President, Diabetes Care; Mark Walin, Vice President, Consumer Healthcare Sales; John Wesolowski, Acting General Manager; Philip Willis, Innovation and Marketing Strategy; Tom Cotter, Vice President, OTC Marketing; Andrea Felix, National Account Executive; Kara Goodnature, Marketing Manager; Ori Gutwarg, National Account Executive; Pete Haakenstad, National Account Manager; Larry Hudson, Animal Health; H. James Booydegraaff, Associate Director, Marketing; Andy Kjeelberg, Vice President, Consumer Healthcare Sales; John Klingenmeyer, Vice President, Consumer Healthcare Sales; Shelley Kocur, Senior Director, Service and Customer Supply Chains; Elizabeth Lowney, Strategic and Pipeline Plan Manager; Katie McCormack, National Account Manager; Richard McWilliams, Senior Vice President and General Manager; Kristine Milbocker, Trade Relations Planner; Troy Pelak, Vice President, Consumer Healthcare Sales; Tony Polman, National Account Executive; Neal Wilmore, Vice President Commercial Operations, Animal Health; Michael Yacullo, Vice President, Consumer Healthcare Sales; Tom Zimmerman, Vice President and General Manager;
- q. **Sandoz:** Peter Goldschmidt, President Sandoz US and Head North America; Armando Kellum, Vice President, Sales and Marketing; Paul Krauthauser, Senior Vice President, Sales and Marketing; Della Lubke, National Account Executive; Steven Greenstein, Director, Key Customers; Christopher Bihari, Director, Key Customers; Anuj Hasija, Executive Director, Key Customers;
- r. **Sun:** William Everett, National Trade Account Manager; Wayne Fallis, Director, National Accounts; Steven Goodman, Director Marketing, Generics; Susan Knoblauch, Senior Manager, Sales; GP Singh Sachdeva, President of Sun Pharmaceuticals, USA; Grace Shen, Vice President, Marketing; Steven Smith, Senior Director of Sales; Christopher Bihari, Director, Key Customers;
- s. **Taro:** Ara Aprahamian, Vice President, Sales and Marketing; Sheila Curran, Vice President, Sales Operations; Howard Marcus, Vice President Sales and Marketing; Michael Perfetto, Group Vice President and Chief Commercial Officer of the Generic Rx Business; Doug Statler, Senior Director, Head of Sales; Elizabeth Guerrero, Director, Corporate Accounts, Managed Care; Carlton Holmes, Vice President Marketing; Tim Kiernan, Director of Marketing Analytics;
- t. **Teva:** Theresa Coward, Senior Director of Sales; David Rekenthaler, Vice President, Sales; Maureen Cavanaugh, Senior Vice President and Chief Operating Officer North America Generics; Kevin Galowina, Head of Marketing Operations; Jessica Peters, Manager of Corporate Accounts; Allan Oberman, President and CEO Teva Americas Generics; Jennifer Chang, Director, Marketing; Scott Goldy, Director, National Accounts; Christine Baeder, Senior Vice President, Customer and Marketing Operations; Christopher Doerr, Senior Director, Trade Operations; Kevin Green, Associate Vice President, National Accounts; Jeffrey Herzfeld, Senior Vice President, US Specialty Medicines; Jonathan Kafer, Executive Vice President, Sales and Marketing; Kayla Kelnhofer, National Account

Executive; Jennifer King, Director, New Product Marketing; David Marshall, Vice President of Operations; Jerry Moore, Director, State Government Affairs; Teri Sherman, Director National Accounts; Jason Nagel, Associate Director; John Wodarczyk, Director, Customer Relations;

u. **Upsher-Smith;**

- v. **Valeant:** Thomas Allison, Senior Director of National Accounts; Eddie Andruss, Assoc. Director of National Accounts; Tricia Green, Senior Brand Manager; Jona Mancuso, Brand Manager; John Reed, Director, Marketing; Sultana Kazanas, National Account Manager;
- w. **West-Ward:** Spiro Gavaris, Vice President of Sales and Marketing; Sam Goodman, Marketing Manager; Tareq Darwazeh, National Accounts Senior Manager; Paul Markowitz, Director, National Accounts; Ernesto Cividanes, Manager, Trade Relations;
- x. **Wockhardt:** Karen Andrus, Director of Sales; Michael Craney, President of Sales and Marketing; Sunil Khera, President, The Americas, Japan and Emerging Markets; Kevin Knarr, VP of Sales and Marketing; Scott Koenig, VP of Sales and Marketing, Generics; Bob Watson, VP of National Accounts; and
- y. **Zyklus:** Michael Keenley, President; Joseph Renner, President and CEO; Kristy Ronco, Vice President, Sales; Laura Short, Vice President, Sales; Karen Strelau, Executive Vice President Sales and Marketing; Elizabeth Purcell, Senior Director, Marketing and Portfolio Management; Ganesh Nyak, Chief Operating Officer and Executive Director; Daniel Lukasiewicz, Senior Manager, Marketing Operations; Sharvil Patel, Deputy Managing Director.

HDMA 2013 Annual Board and Membership Meeting – White Sulphur Springs, West Virginia (September 29 – October 2, 2013):

- a. **Apotex:** Beth Hamilton, Director, National Sales; Jeffrey Hampton, Vice President, Commercial Operations; James Van Lieshout, Vice President, Sales, Retail Division; Jeff Watson, President;
- b. **Mylan:** Joseph Duda, President; Anthony Mauro, Senior Vice President; Robert O'Neill, Vice President, Commercial Operations; Robert Potter, Senior Vice President, North America; Robert Tighe, CFO;
- c. **Teva:** Robert Tighe, Chief Financial Officer, North America; Theresa Coward, Senior Director, National Sales; Christopher Doerr, Director, Trade Operations; David Rekenthaler, Vice President Sales, US Generics; Christine Baeder, Senior Director, Customer Operations; and
- d. **Upsher-Smith.**

HDMA 2013 Annual Board & Membership Meeting - White Sulphur Springs, WV (Sept. 29 - Oct. 2, 2013)

- a. **Apotex;**
- b. **Mylan;**
- c. **Teva; and**
- d. **Upsher-Smith.**

GPhA 2013 Fall Technical Conference – Bethesda, Maryland (October 28-30, 2013):

- a. **Actavis;**
- b. **Akorn;**
- c. **Apotex:** Kiran Krishnan Vice President, Regulatory Affairs;
- d. **Aurobindo;**
- e. **Breckenridge;**
- f. **Dr. Reddy's:** Nick Cappuccino, Vice-President and Head of Global Quality;
- g. **Fougera;**
- h. **Glenmark;**
- i. **Heritage;**
- j. **Hi-Tech;**
- k. **Impax:** Marcy Macdonald, Vice President Regulatory Affairs;
- l. **Lannett;**
- m. **Lupin;**
- n. **Mylan:** Dan Snider, Vice President Morgantown RD; Marcie McClintic, Vice President and Chief of Staff; Carmen Shepard, Senior VP, Global Policy and Regulatory;
- o. **Par;**

- p. **Perrigo:** Richard Stec, Vice President, Global Regulatory Affairs;
- q. **Sandoz;**
- r. **Sun;**
- s. **Taro;**
- t. **Teligent (IGI Laboratories);**
- u. **Teva;**
- v. **UDL (Mylan Institutional);**
- w. **Upsher-Smith;**
- x. **Wockhardt;** and,
- y. **Zydus.**

NACDS 2013 Foundation and Reception Dinner – New York, New York (December 1-3, 2013):

- a. **Actavis:** Andrew Boyer, President and CEO, North America Generics; Marc Falkin, Senior Vice President, Sales; Anthony Giannone, Executive Director, Sales; Paul Reed, Senior Director, Trade Sales and Development; Michael Reed, Executive Director, Trade Relations; John Shane, Director, Trade Relations;
- b. **Apotex:** Jeff Watson, President, Global Generics; Tim Berry, National Account Manager; Sam Boulton, Director of National Accounts; Jeffrey Hampton, Senior Vice President and General Manager, US and Latin America; Beth Hamilton, Vice President, Marketing and Portfolio Strategy, Sales and Marketing; James Van Lieshout, Senior Director, Commercial Operations;
- c. **Mylan:** Joseph Duda, President; Robert Potter, Senior Vice President North America National Accounts and Channel Development; Rob O'Neill, Head of Sales; Dave Workman, Vice President, Strategic Pricing and Contracts; James Nesta, Vice President of Sales;
- d. **Perrigo:** Christopher Kapral, Senior Vice President, Consumer Healthcare Sales;
- e. **Sandoz:** Peter Goldschmidt, President Sandoz US and Head North America; Armando Kellum, Vice President, Sales and Marketing; Kirko Kirkov, Executive Director, Key Customers; Dave Picard, Vice President, Biosimilars and Injectables;

f. **Teva:** Theresa Coward, Senior Director of Sales; David Rekenthaler, Vice President, Sales; Maureen Cavanaugh, Senior Vice President and Chief Operating Officer, North America Generics; David Marshall, Vice President of Operations; and

g. **Upsher-Smith.**

NACDS 2014 Regional Chain Conference – (Feb. 2-4, 2014):

a. **Mylan; and**

b. **Teva**

GPhA 2014 Annual Meeting – Orlando, Florida (February 19-21, 2014):

a. **Actavis;**

b. **Apotex:** Jeff Watson, President;

c. **Aurobindo;**

d. **Breckenridge;**

e. **Dr. Reddy's;**

f. **Epic;**

g. **Heritage;**

h. **Hi-Tech;**

i. **Impax;**

j. **Lupin;**

k. **Mylan:** Marcie McClintic Coates, VP and Head of Global Regulatory Affairs; Andrea Miller, Senior Vice President, Head, Global Complex Products Operations; Tony Mauro, President;

l. **Par;**

m. **Perrigo;**

n. **Sandoz:** Carlos Sattler, M.D. Vice President, Clinical Development & Medical Affairs;

o. **Sun;**

- p. **Taro;**
- q. **Teligent (IGI Laboratories);**
- r. **Teva:** Allan Oberman, President and CEO;
- s. **Upsher-Smith;**
- t. **Wockhardt;** and,
- u. **Zydus.**

ECRM's Annual Retail Pharmacy Efficient Program Planning Session (February 23-26, 2014):

- a. **Actavis;**
- b. **Akorn;**
- c. **Apotex;**
- d. **Ascend;**
- e. **Breckenridge;**
- f. **Citron;**
- g. **Dr. Reddy's;**
- h. **Epic;**
- i. **Heritage;**
- j. **Hi-Tech;**
- k. **Lannett;**
- l. **Lupin;**
- m. **Par;**
- n. **Perrigo:** Tony Polman, National Account Executive; Andrea Felix, National Account Executive; Jim Booydegraaf, Associate Director, Marketing; John Wesolowski, Acting General

Manager, Katie McCormack, National Account Manager;

- o. **Sandoz;**
- p. **Sun;**
- q. **Taro:** Howard Marcus, VP Sales & Marketing; Scott Brick, Manager, National Accounts; Elizabeth Guerrero, Director, Corporate Accounts;
- r. **Teligent:** Jason Grenfell-Gardner, President and CEO; Shawn McMorrow, National Accounts Manager;
- s. **Upsher-Smith;**
- t. **West-Ward;**
- u. **Wockhardt;** and
- v. **Zydus.**

ECRM 2014 Hospital, GPO & LTC Pharmaceutical – (February 23-27, 2014):

- a. **Actavis;**
- b. **Akorn;**
- c. **Apotex;**
- d. **Breckenridge;**
- e. **Citron;**
- f. **Dr. Reddy's;**
- g. **Heritage;**
- h. **Lannett;**
- i. **Lupin;**
- j. **Mylan;**
- k. **Par;**
- l. **Perrigo;**

- m. **Sandoz;**
- n. **Sun;**
- o. **Teligent;**
- p. **Upsher-Smith;**
- q. **West-Ward;**
- r. **Wockhardt; and**
- s. **Zydus.**

HDMA Sixth Annual CEO Roundtable Fundraiser – New York, New York (April 1, 2014):

- a. **Actavis:** Andrew Boyer, Senior Vice President, US Generics Sales and Marketing; Napoleon Clark, Executive Director, US Generics Marketing; Marc Falkin, Vice President, Marketing, Pricing, and Contracts; Anthony Giannone, Executive Director, Sales; Rick Rogerson, Director, Pricing;
- b. **Apotex:** Beth Hamilton, Director, National Sales; Jeffrey Hampton, Senior Vice President, Commercial Operations; James Van Lieshout, Vice President, Sales; Jeff Watson, President, US and Canada Commercial;
- c. **Aurobindo:** Robert Cunard, CEO; Paul McMahon, Senior Director Commercial Operations;
- d. **Citron:** Vimal Kavuru, CEO; Laura Short, Vice President, Sales; Karen Strelau, Executive Vice President, Sales and Marketing;
- e. **Mylan:** Joseph Duda, President; Hal Korman, Executive Vice President and Chief Operating Officer; Anthony Mauro, Senior Vice President, and President of North America; James Nesta, Vice President of Sales; Robert Potter, Senior Vice President, North America National Accounts and Channel Development; Joseph Zenkis, Vice President, North America Sales and Channel Strategy;
- f. **Par;**
- g. **Perrigo;**
- h. **Sandoz:** Anuj Hasija, Executive Director, Key Accounts; Armando Kellum, Vice President, Contracts, Pricing, and Business Analytics; Kirko Kirkov, Executive Director, Key Accounts; Scott Smith, Vice President, Commercial Operations;

- i. **Taro;**
- j. **Teva:** Maureen Cavanaugh, Senior Vice President, Sales and Marketing; Christopher Doerr, Director, Trade Operations; Jeffrey Herzfeld, Senior Vice President, US Trade Relations, Specialty Medicines; David Rekenhaller, Generic Sales; and
- k. **Upsher-Smith.**

NACDS 2014 Annual Meeting – Scottsdale, Arizona (April 26-29, 2014):

- a. **Actavis:** Andrew Boyer, President and CEO, North America Generics; Marc Falkin, Vice President of Purchasing; Sigurdur Olafsson, President; Paul Reed, Senior Director of Trade and Sales Development; Robert Stewart, Chief Operating Officer; Paul Bisaro, Board Member; Jean-Guy Goulet, Regional President, Canada Generics; Michael Reed, Executive Director, Trade Relations; John Shane, Director, Trade Relations;
- b. **Apotex:** Jeff Watson, President, Global Generics; Sam Boulton, Director of National Accounts; Jeremy Desai, President and CEO; Jeffrey Hampton, Senior Vice President and General Manager, US and Latin America; David Kohler, Vice President and General Manager; Corey Anquetil, Director, Strategic Sales North America; Buddy Bertucci, Vice President, Institutional Sales; Beth Hamilton, Vice President, Marketing and Portfolio Strategy, Sales and Marketing; James Van Lieshout, Sr. Director, Commercial Operations; Peter Hardwick, Senior Vice President, Sales and Marketing, Canada;
- c. **Aurobindo:** Robert Cunard, CEO; Paul McMahon, Senior Director Commercial Operations;
- d. **Citron:** Vimal Kavuru, CEO; Laura Short, Vice President, Sales; Karen Strelau, Executive Vice President, Sales and Marketing;
- e. **Dr. Reddy's:** Chris Costa, Vice President of Sales; Victor Borelli, Vice President and Head, National Accounts, North America Generics; Jinping McCormick, Vice President Rx Marketing, US Generics; Michael Allen, Vice President and Head, Rx Products, North America Generics; Milan Kalawadia, Vice President, OTC Division;
- f. **G&W Laboratories:** Erika Baylor, Vice President, Sales & Marketing; Aaron Greenblatt, Chief Executive Officer; Kurt Orlofski, President & Chief Operating Officer;
- g. **Glenmark:** Jim Brown, Vice President of Sales; James Grauso, Executive Vice President, North America Sales;
- h. **Heritage:** Jeffrey Glazer, CEO;
- i. **Impax:** Doug Boothe, President Generics Division;

- j. **Lannett;**
- k. **Lupin:** Dave Berthold, SVP, Generics; Robert Hoffman, EVP, U.S. Generics; Paul McGarty, President;
- l. **Mylan:** Joseph Duda, President; Anthony Mauro, Chief Commercial Officer; James Nesta, Vice President of Sales; Hal Korman, Executive Vice President and Chief Operating Officer; Robert Potter, Senior Vice President, North America and Channel Development; Rob O'Neill, Head of Sales; John Munson, Vice President Global Accounts Mylan;
- m. **Par:** Jon Holden, Vice President of Sales; Paul Campanelli, President; Renee Kenney, Senior Advisor, Generic Sales; Scott Littlefield, Trade Director; Brent Bumpas, National Account Director, Trade; Michael Altamuro, Vice President, Marketing and Business Analytics; Antonio Pera, Chief Commercial Officer;
- n. **Perrigo:** Scott Jamison, Executive Vice President and General Manager; Christopher Kapral, Senior Vice President, Consumer Healthcare Sales; Mark Walin, Vice President, Consumer Healthcare Sales; John Wesolowski, Acting General Manager; Andy Kjellberg, Vice President, Consumer Healthcare Sales; Jeff Needham, Executive Vice President and General Manager, Consumer Healthcare; Tony Polman, National Account Executive;
- o. **Sandoz:** Peter Goldschmidt, President Sandoz, US and Head, North America; Steven Greenstein, Director, Key Customers; Anuj Hasija, Executive Director Key Customers; Armando Kellum, Vice President, Sales and Marketing; Kirko Kirkov, Executive Director, Key Customers; Scott Smith, Vice President Sales and Marketing; Dave Picard, Vice President, Biosimilars and Injectables; Claude Dupuis, Director of Corporate Accounts Ontario and Western Canada; Jacquelin Gagnon, Vice President, Sales and Marketing, Canada; Michel Rubidoux, President and General Manager, Canada;
- p. **Sun:** GP Singh Sachdeva, President of Sun Pharmaceuticals, USA; Steve Smith, Senior Director of Sales; Steven Goodman, Director Marketing, Generics;
- q. **Taro:** Ara Aprahamian, Vice President, Sales and Marketing; Michael Perfetto, Chief Commercial Officer Generic RX, OTC, US and Canada; Alex Likvornik, Senior Director, Strategic Pricing and Marketing; Elizabeth Ivey, Vice President, Sales and Marketing;
- r. **Teva:** Maureen Cavanaugh, Senior Vice President and Chief Operating Officer, North America Generics; Allan Oberman, President and CEO Teva Americas Generics; Theresa Coward, Senior Director, National Sales; Christopher Doerr, Director, Trade Operations; David Rekenhtaler, Vice President Sales, US Generics; Christine Baeder, Senior Director, Customer Operations; Jeffrey Herzfeld, Senior Vice President US Specialty Medicines; David Marshall, Vice President of Operations; Michael Reid, Vice President, Corporate and Retail Sales; Michael Sine, Director, Corporate Account Group; Douglas Sommerville, Senior Vice President and General Manager, Canada;
- s. **Upsher-Smith;**

- t. **Valeant:** Thomas Allison, Senior Director of National Accounts; Eddie Andruss, Assoc. Director of National Accounts; Tricia Green, Senior Brand Manager; Jona Mancuso, Brand Manager; John Reed, Director, Marketing; Sultana Kazanas, National Account Manager;
- u. **Wockhardt:** Michael Craney, President of Sales & Marketing; and
- v. **Zydus:** Michael Keenley, President; Joseph Renner, President and CEO; Kristy Ronco, Vice President, Sales; Scott Goldy, Director, National Account; Kevin Green, Vice President, National Accounts.

MMCAP 2014 National Member Conference – Bloomington, Minnesota (May 12-15, 2014):

- a. **Actavis:** Mark Blitman, Executive Director of Sales for Government Markets;
- b. **Apotex:** Bob Simmons, National Account Director;
- c. **Aurobindo;**
- d. **Breckenridge:** Scott Cohon, National Accounts Director;
- e. **Heritage:** Anne Sather, National Account Manager;
- f. **Lannett:** Tracy Sullivan, National Account Manager;
- g. **Mylan:** Janet Bell, Director, National Accounts;
- h. **Par:** Peter Gargiulo, Director, National Accounts; Sandra Bayer, Senior Director, National Accounts; Jon Holden, Vice President of Sales; Karen O'Connor, Vice President, National Accounts;
- i. **Perrigo:** Pete Hakenstad, National Account Manager;
- j. **Sandoz;**
- k. **Teva:** Nick Gerebi, National Account Manager;
- l. **Upsher-Smith:** Michelle Brassington, Regional Account Manager; and

m. **West-Ward:** Mark Boudreau, Executive Director of National Sales.

HDMA 2014 Business and Leadership Conference – JW Marriott Desert Ridge, Phoenix, Arizona (June 1-4, 2014):

- a. **Actavis:** Maureen Barrett, Director of National Accounts; Marc Falkin, Vice President of Purchasing; John Fallon, Director of National Accounts; Anthony Giannone, National Accounts Director; Andrew Boyer, Senior Vice President, Generic Sales and Marketing; Richard Rogerson, Executive Director Pricing and Business Analytics;
- b. **Akorn/Hi-Tech:** Jonathan Kafer, Senior Director;
- c. **Apotex:** Bob Simmons, National Account Director; Jeffrey Hampton, Vice President, Commercial Operations; Beth Hamilton, National Sales Director; Tina Kaus, National Accounts Director; James Van Lieshout, Vice President, Sales; David Rekenhtaler, National Accounts Director; Jane Williams, Vice President Specialty Generic Sales;
- d. **Aurobindo:** Julie Faria, Senior Manager, Sales;
- e. **Citron:** Laura Short, Vice President, Sales; Karen Strelau, Executive Vice President, Sales and Marketing;
- f. **Dr. Reddy's:** Chris Costa, Vice President of Sales; Mike Allen, Vice President and Head, Rx Generics; Victor Borelli; Senior Director, National Accounts; Joshua Hudgens, Director of Purchasing; Katherine Neeley, Associate Director; Gunjan Patel, Sales Analyst;
- g. **Glenmark:** Christopher Bihari, Director National Accounts;
- h. **Heritage:** Anne Sather, National Account Manager; Neal O'Mara, National Accounts Manager; Jeffrey Glazer, Chairman and CEO; Jason Malek, Senior Vice President, Commercial Operations; Matthew Edelson, Associate Director, National Accounts;
- i. **Impax:** Skalski; Darnell; Ball;
- j. **Lannett:** Kevin Smith, Vice President Sales and Marketing; Tracy Sullivan, Director, National Accounts; Grace Wilks, Director Sales and Marketing; Justin McManus, Director, National Accounts and Sales; Lauren Carotenuto, National Account Representative;
- k. **Lupin:** Dave Berthold, VP, Sales, U.S. Generics; David Shirkey, National Accounts Director; Lauren Walten, National Account Manager; Kevin Walker, National Accounts Manager;
- l. **Mylan:** Richard Isaac, Senior Manager, Strategic Accounts; Joseph Duda, President; Edgar Escoto, National Accounts Director; James Nesta, Vice President of Sales; Lance Wyatt, National Accounts Director; Michael Aigner, Director, National Accounts; John Baranick, Director of Trade Relations; Joseph Zenkus, Vice President, North America Sales

and Channel Strategy; Frank Mullery, Senior Director and Controller; Todd Bebout, Vice President, North America Supply Chain Management; Janet Bell, Director, National Accounts; Steven Krinke, National Account Manager; Robert O'Neill, Head of Sales Generic North America; Sean Reilly, National Account Manager; John Shane, Trade Relations; Erik Williams, Vice President North America Pricing and Contracts;

- m. **Par:** Peter Gargiulo, Director, National Accounts; Sandra Bayer, Senior Director, National Accounts; Jon Holden, Vice President of Sales; Karen O'Connor, Vice President, National Accounts; Brent Bumpas, National Account Executive; Lisa Walker, Associate Director; Michael Reiney, Vice President, Sales; Charles "Trey" Propst, Vice President, National Accounts; Warren Pefley, Director, National Accounts;
- n. **Sandoz:** Lisa Badura, Director, National Accounts Sales; Anuj Hasija, Key Account Executive Director; Kirko Kirkov, Key Account Executive Director; Ryan Alan, Associate Director, National Accounts; Sean Walsh, Key Account Manager; James Hendricks, Key Account Executive Director; Della Lubke, Director, National Accounts; David Picard, Vice President, Generic Sales; Christopher Bihari, Director, National Sales; Steve Greenstein, Director, National Accounts;
- o. **Sun:** Daniel Schober, Associate Vice President, Trade Sales; Scott Littlefield, Trade Director, National Account Executive; Steven Smith, Senior Director of Sales; Susan Knoblauch, Senior Manager, Sales;
- p. **Taro:** Anand Shah, Associate Director Sales Operations;
- q. **Teva:** Theresa Coward, Senior Director, National Sales; Sal Cuomo, Trade Account Director; Christopher Doerr, Director, Trade Operations; Daniel Driscoll, Vice President Institutional Sales and Marketing; Jeffrey Herzfeld, Senior Vice President; Jeff McClard, Senior Director, National Accounts; Jessica Peters, Director, National Accounts; Teri Sherman, National Accounts Director; Cassie Dunrud, Associate Director; David Rekenhaller, Vice President, Sales, US Generics; Marc Falkin, Vice President, Marketing, Pricing, and Contract Operations; Nisha Patel, Director; Nick Gerebi, Director National Accounts;
- r. **Upsher-Smith:** JoAnn Gaio, Sr. National Account Manager, Trade; Scott Hussey, Senior Vice President, Global Sales; Jim Maahs, Sr. Director; Michael (Mike) McBride, Associate Vice President, Partner Relations; Mike Muzetras, Senior National Accounts Manager; Doug Zitnak, National Accounts Senior Director – Trade;
- s. **Valeant:** Thomas Allison, Senior Director of National Accounts; Dean Cowen, National Account Director; Todd LaRue, Vice President of Sales, U.S.; Barbara Purcell, Executive Director, Global Generics Sales & Marketing;
- t. **West-Ward:** Mark Boudreau, Executive Director of National Sales; Jeff Ruhland, Associate Manager, Supply Chain and Warehouse; Joseph Ruhmel, National Account Director; Steven Snyder, National Account Director;

- u. **Wockhardt:** Karen Andrews, Director of Sales; Scott Koenig, Associate Vice President, Retail Generics; and
- v. **Zydus:** Scott Goldy, Director, National Accounts; Kevin Green, National Accounts Manager; Marc Kikuchi, Senior Vice President, Global Generics; Maria McManus, Corporate Account Manager; Jodi Weber, Corporate Account Manager; Louis Pastor, Senior Director, Trade Operations.

GPhA CMC Workshop – Bethesda North Marriott Hotel, Bethesda, Maryland (June 3-4, 2014):

- a. **Actavis;**
- b. **Apotex:** Pradeep Sanghvi, Executive Vice President, Global R&D; Kiran Krishnan, Vice President, Regulatory Affairs; Chetan Doshi, Director of Formulation Development - Solid Dose;
- c. **Dr. Reddy's;**
- d. **Fougera;**
- e. **Glenmark;**
- f. **Heritage;**
- g. **Hi-Tech;**
- h. **Impax:** Marcy Macdonald, Vice President Regulatory Affairs;
- i. **Lannett;**
- j. **Lupin;**
- k. **Morton Grove;**
- l. **Mylan:** Dan Snider, Vice President Morgantown RD;
- m. **Par;**
- n. **Perrigo:** Richard Stec, Vice President, Global Regulatory Affairs;
- o. **Sandoz;**
- p. **Sun;**
- q. **Taro:** Scott Tomskey, Vice President, Generic Regulatory Affairs, North America; Siva Vaithiyalingam, Director, Regulatory Affairs;

- r. **Teligent (IGI Laboratories);**
- s. **Teva:** Scott Tomskey, Generic Regulatory Affairs, North America; Siva Vaithiyalingam, Director, Regulatory Affairs;
- t. **Upsher-Smith;** and,
- u. **Zydus.**

NACDS 2014 Total Store Expo – Boston Convention Center, Boston, Massachusetts (August 23-26, 2014):

- a. **Actavis:** Andrew Boyer, President and CEO, North America Generics; David Buchan, Executive Vice President Commercial, North America Generics and International; Napoleon Clark, Vice President of Marketing; Ashley Delponte, Manager, Trade Marketing, Sales and Marketing; Michael Dorsey, Director of National Accounts; Marc Falkin, Vice President of Purchasing; Megan Gorman, Senior Marketing Manager; Rob Hooper, Senior Marketing Manager; Randy Hurst, Senior Vice President and General Manager; Christina Koleto, Manager, Pricing Senior; Maureen Meehan; Director National Accounts; Paul Reed, Senior Director, Trade Sales and Development; Richard Rogerson, Senior Director New Products, Business Analytics and Systems; Violet Saakyan, Marketing Manager; Eric Schultz, Senior Marketing Manager; Cindy Stevens, Director of National Accounts; Nancy Baran, Director, Customer Relations; Christopher Boland, Manager, Pharmacy Innovation; Kathleen Conlon, Director, Contract Administration; Mark Devlin, Senior Vice President, Managed Markets; Anthony Giannone, Executive Director, Sales; Christine Maiolo, Associate Director, Sales Operations; David Myers, Senior Manager, Products and Communications; Kaminie Persuad, Sales Coordinator; Michael Reed, Executive Director, Trade Relations; John Sheehan, Director, OTC; Allan Slavsky, Sales Consultant;
- b. **Akorn/Hi-Tech:** Ed Berrios, VP, Sales and Marketing - Hi-Tech Pharmacal Co., Inc.; Michael Corley, VP, National Accounts; Thomas Kronovich, VP, National Accounts; Bruce Kutinsky, Chief Operating Officer; Mick McCanna, Executive Director of National Accounts; Raj Rai Chief, Executive Officer; John Sabat, Senior Vice President of National Accounts; M. Tranter, National Accounts Manager, Sales & Marketing;
- c. **Apotex:** Carlo Berardi, Sales; Tim Berry, National Account Manager; Gwen Copeland, National Accounts Manager; John Crawford, National Account Director; Sam Boulton, Director of National Accounts; Jeffrey Hampton, Senior Vice President and General Manager, US and Latin America; David Kohler, Vice President and General Manager; Doug Kinna, Sales; Chirag Patel, Marketing Director, National Accounts; Debbie Veira, National Account Manager; Beth Hamilton, Vice President, Marketing and Portfolio Strategy, Sales and Marketing; Tina Kaus, National Account Director; James Van Lieshout, Senior Director, Commercial Operations; Christina De Lima, Marketing Analyst; Jacquelyn Epstein, Tradeshow Coordinator; Chirag Patel; Director, Marketing; Corey Anquetil; Director, Strategic Sales;

- d. **Aurobindo:** Robert Cunard, CEO; Tim Gustafson, Director, National Accounts; Jon Kerr, Director, National Accounts; Paul McMahon, Senior Director, Commercial Operations; Ramprasad Reddy, Chairman Aurobindo Pharma Ltd;
- e. **Citron:** Vimal Kavuru, CEO; Laura Short, Vice President, Sales; Karen Strelau, Executive Vice President, Sales and Marketing;
- f. **Dr. Reddy's:** Chris Costa, Vice President of Sales; Victor Borelli, Vice President and Head, National Accounts, North America Generics; Jinping McCormick, Vice President Rx Marketing, US Generics; Nimish Muzumdar, Director of Marketing; Larry Knupp, Director of National Accounts; Umang Vohra, Executive Vice President and Head of North America Generics; Jake Austin, Director National Accounts; Stephanie Jomisko, Director, Contracts and Finance; Jeff Jorgenson, Director OTC National Accounts;
- g. **Epic:** Ashok Nigalaye, Chairman & CEO; Angelo Mike Lupo, VP, Sales & Marketing;
- h. **G&W Laboratories:** Erika Baylor, Vice President, Sales & Marketing; Lauren Connolly, National Account Manager; Aaron Greenblatt, Chief Executive Officer; Kevin Knarr, Vice President, Sales & Marketing; Kurt Orlofski, President & Chief Operating Officer; Michelle Sisco, Sales Analyst;
- i. **Glenmark:** Jim Brown, Vice President, Sales; Jessica Cangemi, Director, Sales and Marketing; Jeff Johnson, Director, Sales and Marketing; David Irwin, Director, Sales; Robert Matsuk, President, North America; James Grauso, Executive Vice President, North America Commercial Operations; Matt Van Allen, Senior Director, Commercial Operations;
- j. **Heritage:** Heather Beem, National Accounts Manager, Institutional; Katie Brodowski, Associate Director Institutional Sales; Matt Edelson, Senior Director of Sales; Jeffrey Glazer, CEO; Jason Malek, Senior Vice President; Gina Gramuglia, Commercial Operations; Neal O'Mara, National Accounts Manager; Anne Sather, National Account Manager;
- k. **Impax:** Chris Gerber, Director of Pricing and Contracts; Doug Boothe, President Generics Division;
- l. **Lannett:** Justin McManus, Director, National Accounts; Kevin Smith, Vice President Sales and Marketing; Tracy Sullivan, National Accounts Manager;
- m. **Lupin:** Alicia Evolga, Director of Marketing; Robert Hoffman, EVP, U.S. Generics; Paul McGarty, President; Lauren Walten, National Account Manager;
- n. **Mayne:** Stefan Cross: President; Gloria Schmidt, Director of National Accounts; Chris Schneider, Executive Vice President, Generic Product Division; Melissa Gardner, National Account Executive;

- o. **Mylan:** Anthony Mauro, President; Kevin McElfresh, Executive Director, National Accounts; Joseph Duda, President; Robert Potter, Senior Vice President, National Accounts and Channel Development; Michael Aigner, Director, National Accounts; Gary Tighe, National Accounts Director; Lance Wyatt, National Accounts Director; Michael Scouvar, Head of Marketing North America; John Baranick, Director, Trade Relations; Rameshwan Bhavsar, Manager, Managed Markets; Edgar Escoto, Director, National Accounts; Dawna Johnson, Coordinator, Sales and Marketing; Sherry Korczynski, Vice President, Epipen Marketing; Stephen Krinke, National Account Manager; James Nesta, Vice President, Sales; Heather Paton, Vice President Sales; Sean Reilly, National Account Manager; Tom Theiss, Director, Trade Relations; Kathleen Theiss, Manager;

- p. **Par:** Jon Holden, Vice President of Sales; Rick Guillory, Vice President of National Accounts; Gerald Burton, Vice President, National Accounts; Christine Caronna, Director, National Accounts; Renee Kenney, Senior Advisor, Generic Sales; Lori Minnihan, Manager, Pricing and Analytics; Charles “Trey” Propst, Vice President, National Accounts; Michael Reiney, Vice President, Sales; Jeremy Tatum, Demand Manager; Antonio Pera, Chief Commercial Officer; Michael Altamuro, Vice President, Marketing and Business Analytics; Karen O’Connor, Vice President, National Accounts; Warren Pefley, Vice President, Sales and Marketing; Sandra Bayer, Senior Director, National Accounts; Kelly Bachmeier, Director, National Accounts; Spike Pannell, National Account Manager; Walter Busbee, Director of National Accounts; Darren Hall, Director, National Accounts; Brent Bumpas, National Account Director, Trade; Scott Littlefield, Trade Director, Kevin O’Brien, Senior Director Payer Markets;

- q. **Perrigo:** Christopher Kapral, Senior Vice President, Consumer Healthcare Sales; Mark Walin, Vice President, Consumer Healthcare Sales; John Wesolowski, Acting General Manager; Tom Cotter, Vice President, OTC Marketing; Ori Gutwarg, National Account Executive; Pete Haakenstad, National Account Manager; H. James Booydegraaff, Associate Director, Marketing; Andy Kjeelberg, Vice President, Consumer Healthcare Sales; John Klingemeyer, Vice President, Consumer Healthcare Sales; Shelley Kocur, Senior Director, Service and Customer Supply Chains; Katie McCormack, National Account Manager; Richard McWilliams, Senior Vice President and General Manager; Kristine Milbocker, Trade Relations Planner; Troy Pelak, Vice President, Consumer Healthcare Sales; Tony Polman, National Account Executive; Neal Wilmore, Vice President Commercial Operations, Animal Health; Michael Yacullo, Vice President, Consumer Healthcare Sales; Tom Zimmerman, Vice President and General Manager; Jon Baker, Vice President, Consumer Healthcare Sales; Kelly Gillig, International Commercial Operations Manager; Monica Giraldo-Alzate, Assistant Category Manager; Kristine Norman, Account Executive; John Shane, Rx Promotional Analyst;

- r. **Sandoz:** Lisa Badura, Director, Key Customers; Christopher Bihari, Director, Key Customers; Steven Greenstein, Director, Key Customers; Anuj Hasija, Executive Director Key Customers; Armando Kellum, Vice President, Sales and Marketing; Della Lubke, National Account Executive; Scott Smith, Vice President Sales and Marketing; Arunesh Verma, Executive Director Marketing; Sean Walsh, Director, Key Customers; Kenneth

Baker, Director, Managed Markets; Deb King, Associate Director, Reverse Logistics;

- s. **Sun:** Susan Knoblauch, Senior Manager, Sales; Grace Shen, Vice President, Marketing; GP Singh Sachdeva, President of Sun Pharmaceuticals, USA; Donna Hughes, National Account Manager; Steven Smith, Senior Director of Sales; Steven Goodman, Director of Generics Marketing; Anand Shah, Director, Strategic Pricing and Marketing; Jolene McGalliard, National Account Manager; Wayne Fallis, Director, National Accounts;
- t. **Taro:** Ara Aprahamian, Vice President, Sales and Marketing; Scott Brick, Manager, National Accounts; Kevin Kriel, Executive Director, Marketing and Business Development, US and Canada; Christopher Urbanski, Director, Corporate Accounts; Carol Augias, Director, Customer Service; Kirk Edelman, Director, Customer Logistics; Alex Likvornik, Senior Director, Strategic Pricing and Marketing; Michael Perfetto, Chief Commercial Officer Generic Rx OTC;
- u. **Teva:** David Rekenhaller, Vice President, Sales; Maureen Cavanaugh, Senior Vice President and Chief Operating Office, North America Generics; Kevin Galowina, Head of Marketing Operations; Jessica Peters, Manager of Corporate Accounts; Nisha Patel, Director of National Accounts; Jocelyn Baker, Director, National Accounts; Jennifer Chang, Director, Marketing; Theresa Coward, Senior Director Sales and Trade Relations; Dan Driscoll, Vice President Institutional Sales and Marketing; Cassie Dunrud, Associate Director, National Accounts; Kayla Kelnhofer, National Account Executive; Tim McFadden, Vice President, Marketing; Christine Baeder, Senior Vice President, Customer and Marketing Operations; Bryan Bart, Product Manager; Christopher Doerr, Senior Director, Trade Operations; Jason Grossman, Associate Director; Jennifer King, Director, New Product Marketing; Jason Nagel, Associate Director; Michelle Osmian, Senior Director Customer Service; John Wodarczyk, Director, Customer Operations;
- v. **Upsher-Smith;**
- w. **Valeant:** Thomas Allison, Senior Director of National Accounts; Dean Cowen, National Account Director; Laizer Kornwasser, EVP & Company Group Chairman; Todd LaRue, Vice President of Sales, U.S.; Brian Phillips, Senior Director of Sales; Barbara Purcell, VP US Generics Sales & Marketing; Elva Ramsaran, National Account Director, John Reed, Director, Marketing, Cerave; Natalie Rush, Director, Trade Relations; Steve Saxheli, Director, National Accounts;
- x. **West-Ward:** Spiro Gavaris, Vice President of Sales and Marketing; Sam Goodman, Marketing Manager; Joel Rosenstack, Senior Director, Marketing; Elizabeth Guerrero, Director, National Accounts; Paul Markowitz, Director, National Accounts; Doug Statler, Senior Director, Head of Sales; Tom Ross, Managed Care Account Manager;
- y. **Wockhardt:** Karen Andrus, Director of Sales; Michael Craney, President of Sales & Marketing; Sunil Khera, President-The Americas, Japan & Emerging Markets; Scott Koenig, Vice President Sales and Marketing, Generics; Joe Niemi, Manager, National Accounts; Bob Watson, Vice President, National Accounts; and

- z. **Zydus:** Scott Goldy, Director, National Accounts; Kevin Green, Associate Vice President, National Accounts; Michael Keenley, President; Ganesh Nayak, Chief Operating Officer and Executive Director; Elizabeth Purcell, Senior Director, Marketing and Portfolio Management; Joseph Renner, President and Chief Executive Officer; Kristy Ronco, Vice President, Sales; Maria Bianco-Falcone, Senior Director Contracting.

LogiPha Supply Chain Conference – Princeton, New Jersey (September 16-18, 2014):

- a. **Actavis:** Wayne Swanton, Senior Vice President Manufacturing and Supply Chain; Priya Gopal, Associate Director, Strategic Planning;
- b. **Perrigo:** Stuart Glickman, Executive Director Global Logistics;
- c. **Sandoz:** Davis Mason, Serialization Global Support Lead; Dorris Michele, Director of Supply Chain; Hillel West, Director of Supply Chain; and
- d. **Teva.**

HDMA 2014 Annual Board and Membership Meeting – Montage, Laguna Beach, California (September 27 – October 1, 2014):

- a. **Actavis:** Marc Falkin, Vice President, Marketing, Pricing and Contracts; Andrew Boyer, Senior Vice President, Generic Sales and Marketing;
- b. **Apotex:** Beth Hamilton, Director, National Sales; Jeffrey Hampton, Vice President, Commercial Operations; James Van Lieshout, Vice President, Sales-Retail Division; David Rekenthaler, Vice President, US Generic Sales;
- c. **Mylan:** John Poulin, Senior Vice President, North America National Accounts, James Nesta, Vice President of Sales;
- d. **Teva:** Maureen Cavanaugh, Chief Operating Officer, Teva US Generics; Christopher Doerr, Director, Trade Operations; David Rekenthaler, Vice President Sales, US Generics; Christine Baeder, Senior Director, Customer Operations; and
- e. **Zydus:** Marc Kikuchi, Senior Vice President, Global Generic Sourcing.

GPhA Fall Technical Conference – Bethesda, Maryland (October 27-29, 2014):

- a. **Actavis:** Michael Kimball, Executive Director, Transdermal Development;
- b. **Apotex:** Kiran Krishnan, Vice President, Regulatory Affairs;
- c. **Aurobindo;**

- d. **Breckenridge;**
- e. **Citron;**
- f. **Dr. Reddy's;**
- g. **Fougera;**
- h. **Glenmark;**
- i. **Heritage;**
- j. **Impax:** Marcy Macdonald, Vice President Regulatory Affairs;
- k. **Lannett;**
- l. **Lupin;**
- m. **Mylan:** Marcie McClintic Coates, Vice President and Head of Global Regulatory Affairs;
- n. **Par;**
- o. **Perrigo:** Richard Stec, Vice President, Global Regulatory Affairs;
- p. **Sandoz;**
- q. **Sun;**
- r. **Taro;**
- s. **Teligent (IGI Laboratories);**
- t. **Teva:** Scott Tomskey, Generic Regulatory Affairs, North America;
- u. **Upsher-Smith;**
- v. **UDL (Mylan Institutional);**
- w. **West-Ward;**
- x. **Wockhardt;** and,
- y. **Zydus.**

NACDS 2014 Week in New York – New York, New York (December 1, 2014):

- a. **Actavis;**
- b. **Apotex;**
- c. **Mylan;**
- d. **Perrigo;**
- e. **Sandoz;**
- f. **Teva;** and
- g. **West-Ward.**

NACDS 2014 Foundation and Reception Dinner – New York, New York (December 3, 2014):

- a. **Actavis:** Andrew Boyer, Senior Vice President, Generic Sales, Marketing, National Accounts; Marc Falkin, Vice President, Marketing, Pricing and Contracts; Brent Saunders, President, CEO and Chairman; Mark Devlin, Senior Vice President, Managed Markets; Paul Reed, Senior Director, Trade Sales and Development; Michael Reed, Executive Director, Trade Relations;
- b. **Apotex:** James Van Lieshout, Vice President Sales and Senior Director, Commercial Operations; Tim Berry, National Account Manager; Sam Boulton, Director, National Accounts; James Van Lieshout, Vice President, Market Access; Beth Hamilton, Vice President, Marketing and Portfolio Strategy; Jeffrey Hampton, Senior Vice President and General Manager;
- c. **Mylan:** Anthony Mauro, Chief Commercial Officer; Robert Potter, Senior Vice President North America National Accounts and Channel Development; Edgar Escoto, Director, National Accounts; Michael Aigner, Director National Accounts;
- d. **Perrigo:** Christopher Kapral, Senior Vice President, Consumer Healthcare Sales;
- e. **Sandoz:** Armando Kellum, Vice President, Sales and Marketing; Scott Smith, Vice President, Sales and Marketing;
- f. **Valeant:** Todd LaRue; VP of Sales, US;
- g. **Teva:** Theresa Coward, Senior Director of Sales; David Rekenhaller, Vice President, Sales; Maureen Cavanaugh, Senior Vice President and Chief Operating Officer North America Generics; Jessica Peters, Director National Accounts; Christine Baeder, Senior Director, Customer Operations; and

h. **Upsher-Smith.**

American Society of Health System Pharmacists (ASHP) Conference – (December 9, 2014):

a. **Heritage.**

NACDS 2015 Regional Chain Conference – (February 1-3, 2015):

b. **Actavis;** and

c. **Mylan.**

GPhA 2015 Annual Meeting – Fontainebleau Miami Beach, Miami, Florida (February 9-11, 2015):

d. **Actavis;**

e. **Akorn;**

f. **Apotex:** Jeff Watson, President;

g. **Aurobindo;**

h. **Breckenridge;**

i. **Dr. Reddy's;**

j. **Epic;**

k. **Glenmark;**

l. **Heritage;**

m. **Impax;**

n. **Lupin;**

o. **Mylan:** Rajiv Malik, President; Deborah Autor, Senior Vice President, Strategic Global Quality & Regulatory Policy;

p. **Par;**

q. **Perrigo:** Joseph Papa, President, Chief Executive Officer and Chairman;

r. **Sandoz;**

- s. **Taro;**
- t. **Teligent (IGI Laboratories);**
- u. **Teva:** Sigurdur Olafsson, President and Chief Executive Officer, Global Generic Medicines Group; Brian Rubenstein, Executive Counsel;
- v. **Upsher-Smith;**
- w. **West-Ward;**
- x. **Wockhardt;** and,
- y. **Zydus.**

HCSCA National Pharmacy Forum – Marriott Waterside Hotel and Marina, Tampa, Florida (February 16-18, 2015):

- a. **Actavis:** John Fallon, Executive Director of Sales;
- b. **Breckenridge:** David Giering, Marketing and Trade Relations Manager;
- c. **Mylan:** Lee Rosencrance, District Manager; Martin Wingerter, Director of National Accounts; Janet Bell, Director of National Accounts; Mark Pittenger, Senior Director of National Accounts; Cam Bivens, Director of National Accounts; Heather Paton, Vice President, Institutional Sales;
- d. **Taro;**
- e. **Teva:** Brad Bradford, Director of National Accounts; Jeff McClard, Senior Director of National Accounts; Nick Gerebi, Director of National Accounts; and
- f. **West-Ward:** Neal Gervais, National Account Director; Joseph Schrick, Director, National Accounts; Anthony Massaro, Associate Product Manager; Mark Zampella, Director, National Accounts; Brad Bradford, Director of National Accounts.

ECRM's Annual Retail Pharmacy Efficient Program Planning Session (February 22-25, 2015):

- a. **Actavis;**
- b. **Akorn;**
- c. **Apotex;**
- d. **Ascend;**

- e. **Aurobindo;**
- f. **Citron;**
- g. **Dr. Reddy's;**
- h. **Epic;**
- i. **Heritage;**
- j. **Impax**
- k. **Lannett;**
- l. **Lupin;**
- m. **Mayne;**
- n. **Par;**
- o. **Perrigo;**
- p. **Sandoz;**
- q. **Taro;**
- r. **Teligent;**
- s. **Teva;**
- t. **Upsher-Smith;**
- u. **West-Ward;**
- v. **Wockhardt;** and
- w. **Zydus.**

HDMA 2015 Annual CEO Roundtable Fundraiser – New York, New York (April 14, 2015)

- a. **Actavis:** Andrew Boyer, Senior Vice President, Generic Sales, Marketing, National Accounts; Marc Falkin, Vice President, Marketing, Pricing and Contracts; Anthony Giannone, Executive Director, Sales;

- b. **Apotex:** Beth Hamilton, Vice President, Sales & Marketing; Jeffrey Hampton, Senior Vice President, Commercial Operations; Jeff Watson, President Global Generics;
- c. **Dr. Reddy's:** Mike Allen, Vice President & Head, Rx Generics; Victor Borelli, Senior Director, Head of National Accounts Rx Generics; Jinping McCormick, Senior Director, Generic Rx Marketing, North America; Umang Vohra, Executive Vice President and Head North America Generics;
- d. **Mylan:** Robert Potter, Senior Vice President, National Accounts and Channel Development; Anthony Mauro, Chief Commercial Officer; Robert Tighe, Head of Mylan Pharmaceuticals and Canada; Chrys Kokino, Head of Global Biologics Commercial; Frank Mullery, Head of Commercial Finance; James Nesta, Vice President Sales; David Workman, Vice President Strategic Pricing;
- e. **Par:** Michael Altamuro, Vice President Marketing and Business Analytics; Jon Holden, Vice President of Sales; Paul Campanelli, CEO; Terry Coughlin, Chief Operating Officer; Steve Mock, Corporate Affairs; Joel Morales, Vice President Finance; Antonio Pera, Chief Commercial Officer; Brandon Rockwell, Executive Director, Business;
- f. **Sandoz:** Anuj Hasija, Executive Director, Key Accounts; Victor Moreire, Director Contracts and Analytics; Ted Slack, Senior Director, US Managed Markets, Robert Spina, Vice President, Pricing; and
- g. **Sun;**
- h. **Teva:** Christine Baeder, Vice President, Customer Operations; Maureen Cavanaugh, Chief Operating Officer; Christopher Doerr, Senior Director, Trade Operations; Jeffrey Herzfeld, Senior Vice President, US Specialty Medicines Trade Relations; Adam Levitt, Senior Vice President, Global Commercial Operations.
- i. **Zyodus:** Kevin Green, Sr. Director of Sales; Kristy Ronco, Vice President, Sales

HDMA 2015 Center for Healthcare Supply Chain Research Board of Directors Meeting –
(April 14, 2015)

- a. **Mylan;** and
- b. **Teva.**

NACDS 2015 Annual Meeting – The Breakers, Palm Beach, Florida (April 25-28, 2015):

- a. **Actavis:** Andrew Boyer, Senior Vice President, Generic Sales, Marketing, National Accounts; Marc Falkin, Vice President, Marketing, Pricing and Contracts; Robert Stewart, Chief Operating Officer; Paul Bisaro, Board Member; Jean-Guy Goulet, Regional President, Canada Generics; Michael Reed, Executive Director, Trade Relations; Daniel Motto, Senior Vice President, Global Business Development; Sanjiv Patel, Chief Vice President, Allergan

Global Strategic Market; Brent Saunders, President and CEO; Mark Devlin, Senior Vice President, Managed Markets; William Meury, Executive Vice President Branded Pharmaceuticals; Paul Reed, Senior Director, Trade Sales and Development;

- b. **Akorn:** Rai Raj, CEO; Bruce Kutinsky, COO;
- c. **Apotex:** Corey Anquetil, Director Strategic Sales, North America; Sam Boulton, Director, National Accounts; Beth Hamilton, Vice President, Marketing and Portfolio Strategy, Sales and Marketing; David Kohler, Vice President and General Manager; Jeremy Desai, President and CEO; Jeffrey Hampton, Senior Vice President and General Manager; Peter Hardwick, Senior Vice President, Sales and Marketing; Steven Lydeamore, President, Global Specialty Pharma; Eric Organ, Vice President, Commercial Operations; James Van Lieshout, Vice President, Market Access; Jeff Watson, Global Generics;
- d. **Aurobindo;**
- e. **Citron;**
- f. **Dr. Reddy's:** Victor Borelli, Vice President and Head, National Accounts, North America Generics; Jinping McCormick, Vice President Rx Marketing, US Generics; Michael Allen, Vice President, Global Pharmaceutical Sourcing; Milan Kalawadia, Vice President, Head of US OTC Division;
- g. **G&W Laboratories:** Darren Atkins; VP Business Development & Alliance Management; Erika Baylor; Vice President, Sales & Marketing; Aaron Greenblatt; Chief Executive Officer; Kurt Orlofski; President & Chief Operating Officer;
- h. **Glenmark:** Jim Brown, Vice President, Sales; James Grauso, Executive Vice President;
- i. **Impax:** Doug Boothe, President Generics Division;
- j. **Mylan:** Robert Potter, Senior Vice President, National Accounts and Channel Development; Rob O'Neill, Head of Sales; Anthony Mauro, Chief Commercial Officer; Robert Tighe, National Accounts Director; John Munson, Vice President Global Accounts; James Nesta, Vice President, Sales;
- k. **Par:** Michael Altamuro, Vice President Marketing and Business Analytics; Jon Holden, Vice President of Sales; Antonio Pera, Chief Commercial Officer;
- l. **Perrigo:** Scott Jamison, Executive Vice President and General Manager; Christopher Kapral, Senior Vice President, Consumer Healthcare Sales; Mark Walin, Vice President, Consumer Healthcare Sales; John Wesolowski, Acting General Manager; Andy Kjellberg, Vice President, Consumer Healthcare Sales; Jeff Needham, Executive Vice President and General Manager, Consumer Healthcare; Colter Van Stedum, Vice President Rx Strategic Business Alliances, Corporate Development; Michael Yacullo, Vice President, Consumer

Healthcare Sales;

- m. **Sandoz:** Peter Goldschmidt, President Sandoz US and Head, North America; Armando Kellum, Vice President, Sales and Marketing; Scott Smith, Vice President, Sales and Marketing; Arunesh Verma, Executive Director, Marketing; Anuj Hasija, Executive Director, Key Accounts; Kirko Kirkov, Executive Director, Key Customers; Gregory Oakes, Vice President and Head, Biopharmaceuticals; Marco Polizzi, Head, Institutional Sales and Marketing;
- n. **Sun:** Steven Smith, Senior Director of Sales; Anand Shah, Director, Strategic Pricing and Marketing; Dan Schober, Vice President, Trade Sales;
- o. **Taro:** Ara Aprahamian, Vice President, Sales and Marketing; Michael Perfetto, Chief Commercial Officer, Generics RX, OTC US and Canada;
- p. **Teva:** Christine Baeder, Senior Vice President, Customer and Marketing Operations; Maureen Cavanaugh, Senior Vice President and Chief Operating Office, North America Generics; Theresa Coward, Senior Director Sales and Trade Relations; Christopher Doerr, Senior Director, Trade Operations; Jeffrey Herzfeld, Senior Vice President US Specialty Medicines; Michael Sine, Director, Corporate Account Group; Douglas Sommerville, Senior Vice President and General Manager, Teva Canada; Adam Levitt, Senior Vice President, Commercial Operations; Brenden O'Grady, President and CEO, North America; Michael Reid, Vice President, Corporate and Retail Sales;
- q. **Valeant:** Thomas Allison; Senior Director of National Accounts; Dean Cowen; National Account Director; Laizer Kornwasser; EVP & Company Group Chairman; Todd LaRue; Vice President of Sales, U.S.; Brian Phillips; Senior Director of Sales; Barbara Purcell; VP US Generics Sales & Marketing;
- r. **West-Ward:** Spiro Gavaris, Vice President of Sales and Marketing; Doug Statler, Senior Director, Head of Sales; Joel Rosenstack, Senior Director, Marketing;
- s. **Wockhardt:** Michael Craney, President, Sales & Marketing; Sunil Khera, President, The Americas, Japan, and Emerging Markets; and
- t. **Zydus:** Scott Goldy, Director, National Accounts; Kevin Green, National Accounts Manager; Michael Keenley, President; Joseph Renner, President and CEO; Kristy Ronco, Vice President, Sales.

HDMA 2015 Business and Leadership Conference – San Antonio, Texas (June 7-10, 2015):

- a. **Actavis:** Andrew Boyer, Sr. VP Generic Sales and Marketing; Marc Falkin, VP Marketing, Pricing and Contracts; Anthony Giannone, Exec. Director Sales; Brandon Miller, Exec. Director, Trade Relations; Michael Reed, Director, National Trade Accounts;
- b. **Apotex:** Sam Boulton, Director National Account; John Crawford, Director National Account;

Beth Hamilton, VP Sales & Marketing; Jeff Hampton, Sr. VP, Commercial Operations; Tina Kaus, Director National Account; Erin Organ, Director, Commercial Operations; Jim Van Lieshout, VP Market Access and Pharm. Strategy; Debbie Veira, Manager, National Accounts;

- c. **Aurobindo:** Julia Faria, Sr. Manager, Sales Operations and Contract Admin.; Charles Rath, National Trade Relations Manager;
- d. **Breckenridge:** Scott Cohon, Director of Sales; David Giering, Manager, marketing & Trade Relations; Philip Goldstein, Director of National Accounts;
- e. **Citron:** Susan Knoblauch, Director National Accounts; Laura Short, Vice President of Sales; Karen Strelau, EVP of Sales and Marketing;
- f. **Dr. Reddy's:** Victor Borelli; Senior Director, National Accounts; Joshua Hudgens, Director of Purchasing; Katherine Neeley, Associate Director; Patricia Wetzel, Senior Director, National Accounts;
- g. **Glenmark:** Christopher Bihari, Director National Accounts;
- h. **Heritage:** Matthew Edelson, Associate Director, National Accounts; Jeff Glazer, CEO & Vice Chairman; Jason Malek, Senior VP Commercial Operations; Neal O'Mara, Director, National Accounts; Anne Sather, Director, National Accounts;
- i. **Impax:** William Ball, Senior National Sales Manager; Danny Darnell, Senior National Accounts Manager; Todd Engle, VP, Sales and Marketing; Michael Grigsby, Senior National Accounts Manager; Italo Pennella, Trade Account Manager; Thomas Sammler, Director, Sales Operations; Gary Skalski, Senior Director Sales;
- j. **Lannett:** Kevin Smith, Vice President Sales and Marketing; Tracy Sullivan, Director, National Accounts; Grace Wilks, Director Sales and Marketing; Breanna Stillman, Sales Analyst;
- k. **Lupin:** David Berthold, VP of Sales, US Generics; William Chase, Director, Managed Markets & Trade (Brand); Jason Gensburger, Director, Financial Services; Kevin Walker, National Account Manager; Lauren Walten, Regional Sales Associate;
- l. **Mylan:** Todd Bebout, VP of Sales, Vice President – NA Supply Chain Management; Janet Bell, Director National Accounts; Richard Isaac, Senior Manager, Strategic Accounts; Stephen Krinke, National Account Manager; Rob O'Neill, Head of Sales Generic, NA; Sean Reilly, National Account Manager; Erik Williams, VP NA Pricing; Lance Wyatt, Director, National Accounts;
- m. **Par:** Peter Gargiulo, Director, National Accounts; Sandra Bayer, Senior Director, National Accounts; Christopher Neurohr, Director, National Accounts;

- n. **Sandoz:** Ken Baker, Director, Managed Markets; Christopher Bihari, Director of National Accounts (Sales); Seth Coombs, Executive Director, Oncology Injectables; Steven Greenstein, Director of National Accounts (Sales); Anuj Hasija, Executive Director Key Customers; Jason Jones, Director of Key Customers; Kirko Kirkov, Executive Director Key Customers; Marco Polizzi, Head, Institutional Sales and Marketing; Arun Varma, Executive Director Marketing; Sean Walsh, Key Account Manager;
- o. **Sun:** Christopher Schoen, Vice President, Trade Sales; Scott Littlefield, Trade Director, National Account Executive;
- p. **Teva:** Christine Bader, Vice President, Commercial Operations; Brad Bradford, Director National Accounts; Theresa (Teri) Coward, Senior Director of National Sales; Christopher (Chris) Doerr, Senior Director, Trade Operations; Cassie Dunrud, Associate Director; Nick Gerebi, Director National Accounts; Jeff Herberholt, Senior Manager, Regional Accounts; Jeff McClard, Senior Director National Accounts; Jason Nagel, Associate Director, Trade Relations; Michelle Osmian, Director, Customer Operations; Nisha Patel, Director, National Accounts;
- q. **Upsher-Smith:** JoAnn Gaio, Senior National Account Manager, Trade; Scott Hussey, Senior Vice President, Global Sales; Brad Leonard, Senior Director, National Accounts; Michael (Mike) McBride, Associate Vice President, Partner Relations; Mike Muzetras, Senior National Accounts Manager; David (Dave) Zitnak, National Accounts Senior Director – Trade; Doug Zitnak, National Accounts Senior Director – Trade;
- r. **Valeant:** Laizer Kornwasser, Executive Vice President; Natalie J. Rush, Director, Trade Relations; Robert J. Sabers, Associate Director, Channel National; Cheryl Volker, Senior Manager, Customer Service;
- s. **West-Ward:** Mark Boudreau, Executive Director of National Sales; Joseph Ruhmel, National Account Director; Steven Snyder, National Account Director; and
- t. **Wockhardt:** Karen Andrus, Director of Sales; Scott Koenig, Vice President, Retail Generics; and
- u. **Zydus:** Maria Bianco-Falcone, Director of Offer Development and Trade Operations; Scott Goldy, Sales Director; Kevin Green, Senior Director of Sales; Maria McManus, Corporate Account Manager; Louis Pastor, Senior Director, Trade Operations; Kristy Ronco, Vice President, Sales; Jodi Weber, Corporate Account Manager.

GPhA CMC Workshop – Bethesda, MD (June 9-10, 2015):

- a. **Actavis;**
- b. **Akorn/Hi-Tech;**
- c. **Apotex;**

- d. **Citron;**
- e. **Dr. Reddy's;**
- f. **Glenmark;**
- g. **Heritage;**
- h. **Lannett;**
- i. **Mayne;**
- j. **Mylan;**
- k. **Par;**
- l. **Perrigo;**
- m. **Sandoz;**
- n. **Sun;**
- o. **Taro;**
- p. **Teva;**
- q. **West-Ward;** and
- r. **Zydus.**

GPhA 2015 CMC Conference – Bethesda, Maryland (June 9-10, 2015):

- a. **Actavis:** Joyce Anne DelGaudio Executive Director, Regulatory Affairs;
- b. **Apotex:** Kiran Krishnan, Vice President, Regulatory Affairs;
- c. **Citron;**
- d. **Dr. Reddy's;**
- e. **Fougera;**

- f. **Glenmark;**
- g. **Heritage;**
- h. **Impax:** Marcy Macdonald, Vice President Regulatory Affairs;
- i. **Lannett;**
- j. **Lupin;**
- k. **Mylan:** Bryan Winship, Senior Director, Quality Management, Strategic Global Quality and Regulatory Policy; Daniel Snider, Vice President, Research and Development; Timothy Ames, Vice President, Global Strategic Regulatory Affairs; Dawn Culp, Vice President, Global Regulatory Affairs Policy;
- l. **Par;**
- m. **Perrigo:** Richard Stec, Vice President, Global Regulatory Affairs;
- n. **Sandoz:** Nicholas Tantillo, Head, Policy and Regulatory Strategy;
- o. **Sun;**
- p. **Taro;**
- q. **Teva:** Scott Tomskey, Generic Regulatory Affairs, North America; Siva Vaithiyalingam, Director, Regulatory Affairs;
- r. **UDL (Mylan Institutional);**
- s. **Upsher-Smith;**
- t. **West-Ward;**
- u. **Wockhardt;** and,
- v. **Zydus.**

NACDS 2015 Total Store Expo— Denver, Colorado (August 22-25, 2015):

- a. **Actavis:** Andrew Boyer, President and CEO, North America Generics; Napoleon Clark, Vice President of Marketing; Michael Dorsey, Director of National Accounts; Marc Falkin, Vice President of Purchasing; Megan Gorman, Senior Marketing Manager; Rob Hooper,

Senior Marketing Manager; Randy Hurst, Senior Vice President and General Manager; Maureen Meehan; Director National Accounts; Richard Rogerson, Senior Director New Products, Business Analytics and Systems; Kathleen Conlon, Director, Contract Administration; Anthony Giannone, Executive Director, Sales; David Myers, Senior Manager, Products and Communications; Kaminie Persuad, Sales Coordinator; John Sheehan, Director, OTC; Allan Slavsky, Sales Consultant; Richard Rogerson, Senior Director New Products; Alexis Evolga, Manager, Pricing;

- b. **Akorn:** Brett Novak, SVP Sales & Marketing; Jonathan Kafer, EVP, Sales & Marketing; Bruce Kutinsky, COO; Mick McCanna, Account Manager; Scott Tranter, National Account Manager, Sales & Marketing;
- c. **Apotex:** Corey Anquetil, Director, Strategic Sales, North America; Michael Bohling, Director, Marketing; Gwen Copeland, Manager, National Accounts; John Crawford, National Account Director; Beth Hamilton, Vice President, Marketing; Jeffrey Hampton, Senior Vice President and General Manager; Tina Kaus, National Account Director; Ryan Kelly, Manager, National Accounts; Chirag Patel, Director, Marketing; Bob Simmons, National Account Director; Debbie Veira, National Account Manager; Pat Walden, Senior Marketing Manager; Jane Williams, National Account Director; Sam Boulton, Director, National Accounts; Erin Organ, Vice President, Commercial Operations; Olivia Smith, Marketing Communications Coordinator;
- d. **Breckenridge;**
- e. **Citron;**
- f. **Dr. Reddy's:** Victor Borelli, Vice President and Head, National Accounts, North America Generics; Larry Knupp, Director of National Accounts; Jake Austin, Director National Accounts; Jeff Jorgenson, Director OTC, National Accounts; Mila Kalawadia, Vice President, Head of US OTC Division;
- g. **Glenmark:** Jim Brown, Vice President, Sales; Jessica Cangemi, Director, Sales and Marketing; Jeff Johnson, Director, Sales and Marketing; Robert Matsuk, President, North America; James Grauso, Executive Vice President, North America Commercial Operations; Sanjeev Krishan, Executive Vice President;
- h. **Heritage:** Jeffrey Glazer, CEO; Jason Malek, Senior Vice President; Gina Gramuglia, Commercial Operations; Neal O'Mara, National Accounts Manager; Anne Sather, National Account Manager; Ashley O'Rourke, Sales Director;
- i. **Lannett:** Kevin Smith, Vice President Sales and Marketing; Tracy Sullivan, National Accounts Manager; Michael Bogda, President; Breanna Stillman, Sales Analyst; Grace Wilks, Director, National Accounts;
- j. **Mayne:** Chris Schneider, Executive Vice President, Generic Product Division; Melissa

Gardner, National Account Executive; Rodney Emerson, Director Pricing and Contracts; Giana Schmidt, Director of National Accounts;

- k. **Mylan:** Anthony Mauro, President; Kevin McElfresh, Executive Director, National Accounts; Robert Potter, Senior Vice President, National Accounts and Channel Development; Michael Aigner, Director, National Accounts; Gary Tighe, National Accounts Director; Michael Scouvar, Head of Marketing North America; Dawna Johnson, Coordinator, Sales and Marketing; James Nesta, Vice President, Sales; Heather Paton, Vice President Sales; Sean Reilly, National Account Manager; Joe Aigner, Director, National Accounts; Edgar Escoto, Director, National Accounts; Sean Foster, Vice President, North America Marketing; Becky Gamble, Vice President, Managed Markets; John Shane, Director, Trade Relations; Tiffany Till, Senior National Account Trade Show Specialist;
- l. **Par:** Jon Holden, Vice President of Sales; Rick Guillory, Vice President of National Accounts; Gerald Burton, Vice President, National Accounts; Christine Caronna, Director, National Accounts; Renee Kenney, Senior Advisor, Generic Sales; Lori Minnihan, Manager, Pricing and Analytics; Charles “Trey” Propst, Vice President, National Accounts; Michael Reiney, Vice President, Sales; Jeremy Tatum, Demand Manager; Antonio Pera, Chief Commercial Officer; Michael Altamuro, Vice President, Marketing and Business Analytics; Karen O’Connor, Vice President, National Accounts; Warren Pefley, Vice President, Sales and Marketing; Sandra Bayer, Senior Director, National Accounts; Kelly Bachmeier, Director, National Accounts; Spike Pannell, National Account Manager; Walter Busbee, Director of National Accounts; Darren Hall, Director, National Accounts;
- m. **Perrigo:** Pete Haakenstad, National Account Manager; H. James Booydegraaff, Associate Director, Marketing; Katie McCormack, National Account Manager; Tony Polman, National Account Executive; Andrea Felix, National Account Executive; Paul Hoeksema, Manager, Corporate Accounts; John Shane, Rx Promotional Analyst; John Wesolowski, Acting General Manager; Doug Boothe, President, Generic Division; Christopher Karpral, Senior Vice President, Consumer Healthcare Sales; Andy Kjellberg, Vice President Consumer Healthcare Sales; Mark Walin, Vice President Consumer Healthcare Sales; Michael Yacullo, Vice President Consumer Healthcare Sales;
- n. **Sandoz:** Christopher Bihari, Director, Key Customers; Anuj Hasija, Executive Director Key Customers; Scott Smith, Vice President Sales and Marketing; Arunesh Verma, Executive Director Marketing; Sean Walsh, Director, Key Customers; Kenneth Baker, Director, Managed Markets; Kirko Kirkov, Executive Director, Key Customers; Frank Davey, Director; Harmonie Franklin, Director, William Giannone, Associate Director, Key Customers; Jason Jones, Director, Key Customers; Bilal Khan, Director, Key Customers; Della Lubke, National Account Executive; Michele Macchia, Associate Director, Conventions; Tom Parker, Marketing Director; Chad Schwinn, Director, Key Accounts; Andrew Wahba, Associate Director, Key Customers;
- o. **Sun:** Steven Smith, Senior Director of Sales; Steven Goodman, Director of Generics Marketing; Anand Shah, Director, Strategic Pricing and Marketing; Jolene McGalliard,

National Account Manager; Steven Goodman, Director Marketing; Blynda Masters; Director, Customer Service; Dan Schober, Vice President, Trade Sales; Michael Tolusso, Director, Sales;

- p. **Taro:** Ara Aprahamian, Vice President, Sales and Marketing; Scott Brick, Manager, National Accounts; Christopher Urbanski, Director, Corporate Accounts; Carol Augias, Director, Customer Service; Kirk Edelman, Director, Customer Logistics; Alex Likvornik, Senior Director, Strategic Pricing and Marketing; Michael Perfetto, Chief Commercial Officer Generic Rx OTC; John Francis, Vice President, Sales and Marketing; Stephen Jones, Director, Supply Chain; Lisa Pehlke, Director, Corporate Accounts; Richard Trevor, Corporate Accounts Director;
- q. **Teva:** Maureen Cavanaugh, Senior Vice President and Chief Operating Office, North America Generics; Kevin Galowina, Head of Marketing Operations; Jessica Peters, Manager of Corporate Accounts; Nisha Patel, Director of National Accounts; Jocelyn Baker, Director, National Accounts; Theresa Coward, Senior Director Sales and Trade Relations; Cassie Dunrud, Associate Director, National Accounts; Christine Baeder, Senior Vice President, Customer and Marketing Operations; Bryan Bart, Product Manager; Christopher Doerr, Senior Director, Trade Operations; Jason Nagel, Associate Director; Michelle Osmian, Senior Director Customer Service; John Wodarczyk, Director, Customer Operations; Robert Neild, Associate Director, Customer Operations;
- r. **Upsher-Smith;**
- s. **Valeant:** Thomas Allison, Senior Director of National Accounts; Dean Cowen, National Account Director; Todd LaRue, Vice President of Sales, U.S.; Michelle Nilsson, Associate Sales Director; Brian Phillips, Senior Director Of Sales; Barbara Purcell, VP US Generics Sales & Marketing; Natalie Rush, Director, Trade Relations; Steve Sacheli, Director, National Accounts; Brian Stolz, Senior VP, Generics;
- t. **West-Ward:** Spiro Gavaris, Vice President of Sales and Marketing; Sam Goodman, Marketing Manager; Joel Rosenstack, Senior Director, Marketing; Elizabeth Guerrero, Director, National Accounts; Nicki Hanson, Director of Sales, National Accounts; Ernesto Cividanes, Manager, Trade Relations;
- u. **Wockhardt:** Michael Craney, President, Sales & Marketing; Sunil Khera, President, The Americas, Japan, and Emerging Markets; Karen Andrews, Director of Sales; Scott Koenig, VP, Sales & Marketing, Generics; Joe Niemi, Manager, National Accounts; and
- v. **Zydyus:** Scott Goldy, Director, National Accounts; Kevin Green, Associate Vice President, National Accounts; Michael Keenley, President; Ganesh Nayak, Chief Operating Officer and Executive Director; Joseph Renner, President and Chief Executive Officer; Kristy Ronco, Vice President, Sales.

HDMA 2015 Annual Board and Membership Meeting – Montage, Laguna Beach, California (September 27-30, 2015):

- a. **Apotex:** Beth Hamilton, Director, National Sales; Jeffrey Hampton, Vice President, Commercial Operations; James Van Lieshout, Vice President, Sales, Retail Division; Steve Giuli, Director, Government Affairs;
- b. **Mylan:** James Nesta, Vice President of Sales; Robert Potter, Senior Vice President, North America National Accounts; Anthony Mauro, Senior Vice President, North America; Robert Tighe, Head of Mylan Pharma; and
- c. **Teva:** Maureen Cavanaugh, Chief Operating Officer, Teva US Generics; Christine Baeder, Senior Director, Customer Operations; Andrew Boyer, Senior Vice President, Generic Sales; Marc Falkin, Vice President, Marketing and Pricing.

HDMA 2015 Research Foundation Pharmaceutical Seminar – (October 21-22, 2015):

- a. **Apotex;** and
- b. **Mylan.**

GPhA 2015 Fall Technical Conference – Bethesda, Maryland (November 2-4, 2015):

- a. **Actavis;**
- b. **Apotex;**
- c. **Aurobindo;**
- d. **Citron;**
- e. **Dr. Reddy's;**
- f. **Glenmark;**
- g. **Heritage;**
- h. **Lannett;**
- i. **Mylan;**
- j. **Par;**
- k. **Perrigo;**

- l. **Sandoz;**
- m. **Sun;**
- n. **Taro;**
- o. **Teva;**
- p. **Westward; and**
- q. **Zydus.**

NACDS 2015 Week in New York – New York, New York (December 1, 2015):

- a. **Actavis;**
- b. **Apotex;**
- c. **Glenmark; and**
- d. **Mylan/UDL;**

NACDS 2015 Foundation Reception and Dinner – New York, New York (December 3, 2015):

- a. **Actavis:** Andrew Boyer, Senior Vice President, Generic Sales, Marketing, National Accounts; Marc Falkin, Vice President, Marketing, Pricing and Contracts; Anthony Giannone, Executive Director, Sales;
- b. **Apotex:** James Van Lieshout, Vice President, Market Access; Beth Hamilton, Vice President, Marketing and Portfolio Strategy; Jeffrey Hampton, Senior Vice President and General Manager; Steve Giuli, Director, Government Affairs;
- c. **Glenmark;**
- d. **Mylan;**
- e. **Sandoz:** Anuj Hasija, Executive Director, Key Customers; Scott Smith, Vice President, Sales and Marketing; Robert Spina, Vice President, Pricing and Contracts; and
- f. **Teva:** Maureen Cavanaugh, Senior Vice President and Chief Operating Officer North America Generics; Allan Slavsky, Sales Consultant; Christine Baeder, Senior Director, Customer Operations; and

- g. **Valeant:** Thomas Allison, Senior Director of National Accounts; Todd LaRue, Vice President of Sales, U.S.

NACDS 2016 Regional Chain Conference – (February 7-9, 2016):

- a. **Actavis:** Andrew Boyer, Senior Vice President, Generic Sales, Marketing, National Accounts; Maureen Meehan, Director, National Accounts;
- b. **Teva:** Jocelyn Baker, Director, National Accounts; Theresa Coward, Senior Director Sales and Trade Relations; and
- c. **Upsher-Smith.**

HDMA National Pharmacy Forum – Scottsdale, Arizona (February 8-10, 2016):

- a. **Actavis;**
- b. **Heritage;**
- c. **Lannett;**
- d. **Mylan;**
- e. **Par;**
- f. **Sun;**
- g. **Taro;**
- h. **Teva;** and
- i. **West-Ward.**

MMCAP 2016 National Member Conference – Minneapolis, Minnesota (April 11-14, 2016):

- a. **Mylan:** Mark Pittenger, Senior Director of National Accounts;
- b. **Perrigo:** Pete Hakenstad, National Account Manager;
- c. **Sandoz:** Christopher Bihari; Director, Key Customers;
- d. **Taro;**
- e. **Teva:** Nick Gerbi, Director National Accounts; and

f. **West-Ward:** Elizabeth Guerrero, Director, National Accounts.

HDMA 8th Annual CEO Roundtable – New York, New York (April 12, 2016):

a. **Mylan;** and

b. **Sun.**

HDMA Center for Healthcare Supply Chain Research Board of Directors Meeting – (April 12, 2016):

a. **Mylan;**

b. **Teva;** and

c. **West-Ward.**

NACDS 2016 Annual Meeting – Palm Beach, Florida (April 16-19, 2016):

a. **Akorn/Hi-Tech;**

b. **Apotex:** Corey Anquetil, Director Strategic Sales, North America; Beth Hamilton, Vice President, Marketing and Portfolio Strategy, Sales and Marketing; David Kohler, Vice President and General Manager; Jeremy Desai, President and CEO; Jeffrey Hampton, Senior Vice President and General Manager; Peter Hardwick, Senior Vice President, Sales and Marketing; Eric Organ, Vice President, Commercial Operations; James Van Lieshout, Vice President, Market Access; Jeff Watson, Global Generics; Steve Giuli, Director, Government Affairs;

c. **Aurobindo;**

d. **Breckenridge;**

e. **Citron;**

f. **Dr. Reddy's;**

g. **Glenmark:** Jim Brown, Vice President, Sales; James Grauso, Executive Vice President;

h. **Lupin;**

i. **Mylan:** Robert Potter, Senior Vice President, National Accounts and Channel Development; Anthony Mauro, Chief Commercial Officer; Robert Tighe, National Accounts Director; John Munson, Vice President Global Accounts; James Nesta, Vice President, Sales; Michael Aigner, Director, National Accounts; Frank Mullery, Chief Financial Officer, North

America;

- j. **Par:** Michael Altamuro, Vice President Marketing and Business Analytics; Jon Holden, Vice President of Sales; Antonio Pera, Chief Commercial Officer; Paul Campanelli, President;
- k. **Perrigo:** John Wesolowski, Acting General Manager;
- l. **Sandoz:** Peter Goldschmidt, President Sandoz US and Head, North America; Arunesh Verma, Executive Director, Marketing; Anuj Hasija, Executive Director, Key Accounts; Kirko Kirkov, Executive Director, Key Customers; Gregory Oakes, Vice President and Head, Biopharmaceuticals; Christine Miller, Vice President US Development; Scott Smith, Vice President, Sales and Marketing; Robert Spina, Vice President, Pricing and Contracts;
- m. **Sun:** Steven Smith, Senior Director of Sales; Anand Shah, Director, Strategic Pricing and Marketing; Dan Schober, Vice President, Trade Sales;
- n. **Taro:** Ara Aprahamian, Vice President, Sales and Marketing; Michael Perfetto, Chief Operating Officer, Generics RX, OTC US and Canada; John Francis, Vice President, Sales and Marketing North America;
- o. **Teva:** Christine Baeder, Senior Vice President, Customer and Marketing Operations; Maureen Cavanaugh, Senior Vice President and Chief Operating Office, North America Generics; Christopher Doerr, Senior Director, Trade Operations; Jeffrey Herzfeld, Senior Vice President US Specialty Medicines; Michael Sine, Director, Corporate Account Group; Douglas Sommerville, Senior Vice President and General Manager, Teva Canada; Michael Reid, Vice President, Corporate and Retail Sales; Sigurdur Olafsson, President; Daniel Motto, Senior Vice President, Business Development; Marc Falkin, Senior Vice President, Sales; Andrew Boyer, President North America Generics;
- p. **Upsher-Smith;**
- q. **West-Ward:** Spiro Gavaris, Vice President of Sales and Marketing; William Otterbein, Account Executive;
- r. **Wockhardt;** and
- s. **Zydus:** Scott Goldy, Director, National Accounts; Kevin Green, Associate Vice President, National Accounts; Michael Keenley, President; Joseph Renner, President and Chief Executive Officer; Kristy Ronco, Vice President, Sales; Marc Kikuchi, Senior Vice President, Global Generics.

HDMA 2016 Business and Leadership Conference – Colorado Springs, Colorado (June 12-15, 2016):

- a. **Apotex:** Jeffrey Hampton, Vice President, Commercial Operations; Beth Hamilton, National

Sales Director; John Crawford, Director, National Accounts; David Rekenthaler, Vice President, Sales; James Van Lieshout, Vice President, Market Access and Trade Relations;

- b. **Dr. Reddy's:** Victor Borelli; Senior Director, National Accounts; Jinping McCormick, Vice President, Sales and Marketing; Cynthia Medalle, Head Sales and Marketing, Generics;
- c. **Glenmark:** Christopher Bihari, Director National Accounts;
- d. **Heritage:** Anne Sather, Director, National Accounts;
- e. **Lannett:** Tracy Sullivan, Director, National Accounts; Breanna Stillman, Sales Analyst; Bili Giannone, National Account Representative;
- f. **Mylan:** Michael Aigner, National Account Director; John Baranick, Director of Trade Relations; Janet Belli, Director, National Accounts; Thomas Boyer, Vice President, Business Development; Priscilla Lanham, Associate Manager;
- g. **Par:** Joe Cappello, Director, National Accounts;
- h. **Sandoz:** Kirko Kirkov, Executive Director, Key Customers; Sean Walsh, Key Account Manager; Joe Hodge, Director, Key Customers; Sanket Shah, Manager, Customer Operations; Jason Jones, Director, Key Customers;
- i. **Sun:** Christopher Schoen, Vice President, Trade Sales; Scott Littlefield, Trade Director, National Account Executive;
- j. **Teva:** Theresa Coward, Senior Director, National Sales; Christine Baeder, Vice President, Commercial Operations; Sal Cuomo, Director, Trade Relations, Brand Pharmaceuticals; Nick Gerber, Director, National Accounts;
- k. **West-Ward:** Joseph Ruhmel, National Account Director; Christopher Bonny, Executive Director, Commercial Business Development; Neal Gervais, Director, National Accounts; John Kline, National Account Director; and
- l. **Zydus:** Linda Andrews, Chargeback Operations Manager; Maria McManus, Corporate Account Manager; Kevin Green, Associate Vice President, National Accounts; Louis Pastor, Senior Director Trade Operations; Kristy Ronco, Vice President, Sales.

ECRM Hospital & Alternate Site Pharmacy – Branded and Generic Pharmaceuticals EPPS
– Westminster, Colorado (June 13-15, 2016):

- a. **Dr. Reddy's;**
- b. **Lupin;**

- c. **Mayne;**
- d. **Perrigo;**
- e. **Sandoz;**
- f. **Sun;** and
- g. **Upsher-Smith.**

NACDS 2016 Total Store Expo – Boston, Massachusetts (August 6-9, 2016):

- a. **Akorn/Hi-Tech;**
- b. **Apotex:** Corey Anquetil, Director, Strategic Sales, North America; Michael Bohling, Director, Marketing; Gwen Copeland, Manager, National Accounts; John Crawford, National Account Director; Beth Hamilton, Vice President, Marketing; Jeffrey Hampton, Senior Vice President and General Manager; Tina Kaus, National Account Director; Ryan Kelly, Manager, National Accounts; Chirag Patel, Director, Marketing; Helen Pejnovich, Associate Director, Commercial Operations; Dave Rekenthaler, Vice President, Sales; Bob Simmons, National Account Director; Dena Van Winkle, Marketing Communication Manager; Debbie Veira, National Account Manager; Pat Walden, Senior Marketing Manager; Jane Williams, National Account Director;
- c. **Aurobindo;**
- d. **Breckenridge;**
- e. **Citron;**
- f. **Dr. Reddy's;**
- g. **Epic;**
- h. **Glenmark:** Jim Brown, Vice President, Sales; Jeff Johnson, Director, Sales and Marketing; Robert Matsuk, President, North America; James Grauso, Executive Vice President, North America Commercial Operations; Robert Matsuk, President, North America;
- i. **Heritage:** Jeffrey Glazer, CEO; Jason Malek, Senior Vice President; Gina Gramuglia, Commercial Operations; Neal O'Mara, National Accounts Manager; Anne Sather, National Account Manager; Katie Brodowski, Associate Director, Institutional Sales; Matthew Edelson, Senior Director of Sales; Michael Aigner, Director, National Accounts;
- j. **Lannett:** Kevin Smith, Vice President Sales and Marketing; Tracy Sullivan, National Accounts Manager; Randy Juan Botero, Senior Associate Director, National Accounts; Breanna Stillman, Sales Analyst; Grace Wilks, Director, National Accounts;

k. **Lupin;**

l. **Mylan:** Anthony Mauro, President; Kevin McElfresh, Executive Director, National Accounts; Robert Potter, Senior Vice President, National Accounts and Channel Development; Michael Scouvar, Head of Marketing North America; James Nesta, Vice President, Sales; Heather Paton, Vice President Sales; Sean Reilly, National Account Manager; Edgar Escoto, Director, National Accounts; John Shane, Director, Trade Relations; Shane Bartolol, Senior Specialist; Kimberley Brooks, Head of Finance; Katelyn Duchardt, National Account Manager; Joseph Duda, President; Kevin McElfresh, Executive Director, National Accounts; Patrick McIntosh, Vice President, Commercial Operations; John Munson, Vice President Global Accounts; Christine Navarro, Senior Director, Marketing; Rob O'Neill, Head of Sales, Generic North America; Robert Tighe, Head of MPA and Canada; Patrick Weaver, Head of Strategic Government Sales; Dave Workman, Vice President, Strategic Pricing; Michael Altamuro, Vice President, Marketing and Business Analytics;

m. **Par:** Gerald Burton, Vice President, National Accounts; Christine Caronna, Director, National Accounts; Antonio Pera, Chief Commercial Officer; Sandra Bayer, Senior Director, National Accounts; Darren Hall, Director, National Accounts; Joe Holden, Vice President, Sales; Nancy Buckingham, Vice President, Marketing;

n. **Perrigo:** H. James Booydegraaff, Associate Director, Marketing; Katie McCormack, National Account Manager; Tony Polman, National Account Executive; Andrea Felix, National Account Executive; Paul Hoeksema, Manager, Corporate Accounts; John Shane, Rx Promotional Analyst; John Wesolowski, Acting General Manager; Lynn Johnson, National Manager, Trade Relations; Christopher Bihari, Director, Key Customers;

o. **Sandoz:** Anuj Hasija, Executive Director Key Customers; Scott Smith, Vice President Sales and Marketing; Arunesh Verma, Executive Director Marketing; Sean Walsh, Director, Key Customers; Frank Davey, Director; Harmonie Franklin, Director; Jason Jones, Director, Key Customers; Bilal Khan, Director, Key Customers; Michele Macchia, Associate Director, Conventions; Tom Parker, Marketing Director; Chad Schwinn, Director, Key Accounts; Shakera Ford, Convention Planner; Harmonie Franklin, Director; Julie Kang, Executive Director; Kirko Kirkov, Executive Director, Key Customers; Ludmilla Reina, Director, Key Customers; Yun Shao Taormina, Key Account Manager; Robert Spina, Vice President, Pricing and Contracts; Donna Hughs, National Account Manager;

p. **Sun:** Jolene McGalliard, National Account Manager; Dan Schober, Vice President, Trade Sales; Michael Tolusso, Director, Sales; Alex Likvornik, Senior Director, Strategic Pricing; Scott Littlefield, Trade Director; Eric Monzon, Senior Director, Market Access; Ara Aprahamian, Vice President, Sales and Marketing;

q. **Taro:** Scott Brick, Manager, National Accounts; Christopher Urbanski, Director, Corporate Accounts; Carol Augias, Director, Customer Service; Kirk Edelman, Director, Customer Logistics; Michael Perfetto, Chief Commercial Officer Generic Rx OTC; John Francis,

Vice President, Sales and Marketing; Stephen Jones, Director, Supply Chain; Lisa Pehlke, Director, Corporate Accounts; Anand Shah, Director, Strategic Pricing and Marketing; Perry Venugopal, Assistant Vice President, Business Development; Christine Baeder, Senior Vice President, Customer and Marketing Operations;

- r. **Teva:** Jessica Peters, Manager of Corporate Accounts; Nisha Patel, Director of National Accounts; Jocelyn Baker, Director, National Accounts; Theresa Coward, Senior Director Sales and Trade Relations; Cassie Dunrud, Associate Director, National Accounts; Bryan Bart, Product Manager; Christopher Doerr, Senior Director, Trade Operations; Jason Nagel, Associate Director; Michelle Osmian, Senior Director Customer Service; John Wodarczyk, Director, Customer Operations; Robert Neild, Associate Director, Customer Operations; Andrew Boyer, President; Salvatore Cuomo, Director, Trade Relations; Michael Dorsey, Director, National Accounts; Marc Falkin, Senior Vice President, Sales; Kevin Galowina, Head of Marketing Operations; Anthony Giannone, Executive Director, Sales; Rob Hooper, Senior Marketing Manager; Christine Maiolo, Associate Director, Sales Operations; Maureen Meehan, Director, National Accounts; Kaminie Persuad, Sales Coordinator; Richard Rogerson, Senior Director, New Products; John Sheehan, Director, OTC; Allan Slavsky, Sales Consultant; Christopher Bonny, Executive Director, Commercial Business Development;
- s. **Upsher-Smith;**
- t. **West-Ward:** Spiro Gavaris, Vice President of Sales and Marketing; Elizabeth Guerrero, Director, National Accounts; Nicki Hanson, Director of Sales, National Accounts; Mark Boudreau, Executive Director, Sales; Karen Andrus, Director of Sales; Yaniel Figueroa, Project Manager;
- u. **Wockhardt;** and
- v. **Zydus:** Kevin Green, Associate Vice President, National Accounts; Michael Keenley, President; Marc Kikuchi, CEO Americas; Maria McManus, Corporate Account Manager.

NACDS 2016 Total Store Expo – San Diego, California (August 19-22, 2016):

- a. **Heritage;**
- b. **Mylan;**
- c. **Par;**
- d. **Perrigo;**
- e. **Sandoz;**
- f. **Taro;** and

g. **Teva.**

HDMA 2016 Annual Board and Membership Meeting – Sulphur Springs, West Virginia (September 25-28, 2016):

- a. **Apotex:** Steve Giuli, Vice President, Government Affairs; David Rekenthaler, Vice President, Sales;
- b. **Mylan:** John Poulin, Senior Vice President, North America National Accounts, James Nesta, Vice President of Sales; Patrick Weaver, Head of Strategic Government Sales; Robert Tighe, Head of Mylan Pharmaceuticals;
- c. **Teva:** Jessica Peters, Director, Trade Relations; Theresa Coward, Senior Director, Sales and Trade Relations; and
- d. **Zydus:** Michael Conley, Vice President, Wholesaler Channels.

NACDS 2016 Week in New York - New York, New York (December 1, 2016):

- e. **Apotex;**
- f. **Mylan/UDL;**
- g. **Sandoz;**
- h. **Teva;** and
- i. **Zydus.**

NACDS 2016 Foundation Reception and Dinner – New York, New York (December 3, 2016):

- j. **Apotex:** Sam Boulton, Director, National Accounts; Jeff Watson, President, Global Generics; James Van Lieshout, Vice President, Market Access; Beth Hamilton, Vice President, Marketing and Portfolio Strategy; Jeffrey Hampton, Senior Vice President and General Manager; John Crawford, National Account Director; Tina Kaus, National Account Director; Steve Giuli, Director, Government Affairs;
- k. **Sandoz:** Gregory Oakes, Vice President and Head, Biopharmaceuticals; Scott Smith, Vice President, Sales and Marketing; Robert Spina, Vice President, Pricing and Contracts;
- l. **Teva:** Maureen Cavanaugh, Senior Vice President and Chief Operating Officer North America Generics; Christine Baeder, Senior Vice President, Customer and Marketing Operations; Theresa Coward, Senior Director, Sales and Trade Relations; Marc Falkin, Senior Vice President, Sales; Anthony Giannone, Executive Director, Sales; and

- m. **Zydus:** Marc Kikuchi, CEO; Joseph Renner, President and CEO; Kristy Ronco, Vice President, Sales; Alex Yakulis, Executive Vice President, Business Development.